

PL 150-1970-1-Punjab

The estimated time of arrival  
for Hukab'a in Delhi is

1 A.M. 6/4 London time

Robert

Robert L. Wilson, JR

I have tried to reach you by telephone, but was unable to obtain a listing.

We will sail this date No 13, and depart

KM at 8:00 AM. If you feel you could make time for your prize to sail it, please Mr. Elean K as soon as possible at [redacted] help.

If the foll. should decide whether you would prefer to sail this sat or at a later date: 1) If we sail from KM to Point B. in Waianae. 2) transportation: you will need to arrange for transportation home from Mahalo. 3) the cost should take for \$750 based on weather conditions. If the w. is overcast, the sun & have warm clothes.

Please let Mr. K know whether you are able to swim, & if there are any med. conditions of which we should be aware. If you wish, you may bring along a life preserver, otherwise <sup>for any case</sup> ~~otherwise~~ <sup>Mr. K's</sup> ~~Mr. K's~~ <sup>food</sup> ~~food~~ will be provided. Please be aware that no alcoholic beverages <sup>(including beer)</sup> ~~be consumed~~ while it is under sail.

If we look forward to <sup>meeting</sup> ~~seeing~~ you & having you join us. I would appreciate your confirming this sail with Mr. K. as soon as possible.



12 October, 1976

Mrs. J. P. Nardylke

Dear Mrs. Nardylke,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your ~~exceptional~~ and I look forward to meeting and to welcoming you.

There are two requirements for any person who is on board Hokule'a. All individuals must be members of the Polynesian Voyaging Society, a requirement stipulated by our by-laws, and a waiver of liability must be signed. ~~If an individual is not a member of the society, a waiver of liability must be signed.~~ I am enclosing forms for your convenience; one for membership into the society and the second, a waiver of liability. I would appreciate it if you could return these forms immediately. My sincere thanks for your patience and understanding.

With much aloha,

Benjamin B. C. Young  
Interim President.

# POLYNESIAN VOYAGING SOCIETY

BOX 6037 / HONOLULU / HAWAII 96818

8 November 1976

## PRESIDENT

BEN R. FINNEY, PH.D.

## BOARD OF DIRECTORS

PAIGE KAWILO  
BARBER

LARRY A.  
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FRED CACHOLA, M.D.

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KANE, M.F.A.

DAVID LEWIS, M.D.

CECILIA KAPUA LINDO

CARL A. LINDQUIST

CAPTAIN  
DAVID B. K. LYMAN, III

FRANK TABRAH, M.D.

FRANK WANDELL

R. LES WARREN, C.P.A.

AUGUST YEE

BENJAMIN B.C.  
YOUNG, M.D.

Dear

I have been unsuccessful in reaching you and have not received a reply to my letter of October 12, 1976, informing you of your prize of having won a sail on board Hokule'a for guessing the correct time of arrival in Papeete, Tahiti.

This is to inform you that Hokule'a will sail from Koko Marina to Pokai Bay this Saturday, November 13th, at 8:00 a.m. It will be possible for you to claim your prize at this time. However, we must hear from you and you should contact Miss Eleanor Kirkpatrick at 841-3966 regarding the sail. To assist you in your decision, perhaps the following will help: 1) the sail from Koko Marina to Pokai Bay will take five to seven hours; 2) you must arrange your own transportation home from Makaha; 3) you should make provisions for warm clothing in case of cool weather. Hokule'a is an open canoe and oft-times everyone on board gets quite wet.

Please inform us of whether or not you are able to swim. No alcoholic beverages (including beer) may be consumed while Hokule'a is under sail. You may bring a light snack if you wish. In any case, Hawaiian food will be provided for lunch.

I must emphasize that no one will be allowed on board Hokule'a unless prior arrangements are made with Miss Kirkpatrick. Also, I must reiterate that each person on board must be a member of the Polynesian Voyaging Society, must be 18 years old or older, and must have signed a waiver agreement.

Sincerely,

Benjamin B. C. Young  
President

BOCY/eak

HAWAII

TAHITI



# POLYNESIAN VOYAGING SOCIETY

BOX 6037 / HONOLULU / HAWAII 96818

12 October, 1976

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FRANK WANDELL

R. LES WARREN, C.P.A.

AUGUST YEE  
BENJAMIN B.C.  
YOUNG, M.D.

Ms. Catherine Garuine

Dear Ms. Garuine,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you, this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and to welcoming you.

There are two requirements for any person who is on board Hokule'a. All individuals must be members of the Polynesian Voyaging Society, a requirement stipulated by our by-laws, and a waiver of liability must be signed. I am enclosing forms for your convenience; one for membership into the society and the second, a waiver of liability. I would appreciate it if you could return these forms immediately. My sincere thanks for your patience and understanding.

With much aloha,

*Benjamin B.C. Young*  
Benjamin B. C. Young *Lead*  
Interim President

BOCY/eak

Encls.

HAWAII



TAHITI

BICENTENNIAL VOYAGE OF REDISCOVERY  
HOE AKU I KA WA'A

# POLYNESIAN VOYAGING SOCIETY

BOX 6037 / HONOLULU / HAWAII 96818

12 October, 1976

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DAVID LEWIS, M.D.

CECILIA KAPUA LINDO  
CARL A. LINDQUIST

**CAPTAIN**  
DAVID B. K. LYMAN, III  
FRANK TABRAH, M.D.

FRANK WANDELL  
R. LES WARREN, C.P.A.

AUGUST YEE  
BENJAMIN B.C.  
YOUNG, M.D.

Charlita L. Naone

Dear Ms. Naone,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you, this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and to welcoming you.

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With much aloha,

*Benjamin B.C. Young*  
Benjamin B. C. Young /eak  
Interim President

BCCY/eak

Encls.

HAWAII

TAHITI



BICENTENNIAL VOYAGE OF REDISCOVERY  
HOE AKU I KA WA'A

COPY OF LETTER SENT TO WINNERS OF CONTEST

MEMO TO:

FROM: The Polynesian Voyaging Society

DATE: 16 June 1976

CONGRATULATIONS! you are one of the twenty who will receive an exciting ride on Hokule'a after the canoe returns to Hawai'i. We are looking forward to having you aboard and will be contacting you with the specifics.

**841-3966 / POLYNESIAN VOYAGING SOCIETY**  
P.O. BOX 6037/ BISHOP MUSEUM/ HONO., HAWAII 96818



12 October, 1976

Ann K. Lamb

Circle

Dear Ms. Lamb,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

12 October, 1976

Rose Wilson

Dear Ms. Wilson,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you, this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners of that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your ~~espart~~ instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young  
Interim President

BOCK/eak

Encls.

12 October, 1976

Thomas J. Winkler, Sr.

Dear Mr. Winkler,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

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With much aloha,

Benjamin B. C. Young  
Interim President

BOCY/eak

Encls.



12 October, 1976

Jim Conti

Dear Mr. Conti,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you, this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest ~~arrival~~ Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

12 October, 1976

Sarah and Jason Quick  
[Redacted Address]

Dear Mr. and Mrs. Quick,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai ~~for the annual Molokai to Oahu~~ starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you, this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

12 October, 1976

Lisa Roy

Dear Ms. Roy,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Iest you think we have forgotten you, this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

12 October, 1976

Suzie Vitart

Dear Ms. Vitart,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you, this is to let you know that preparations are under way to provide you with ~~abba~~ opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your ~~expect~~ instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

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12 October, 1976

James Breilmaier

Dear Mr. Breilmaier,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young

BOCY/eak

Encls.

12 October, 1976

Mrs. Pakele Hung

Dear Mrs. Hung,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

12 October, 1976

Del Anthony Gomillion

Dear Mr. Gomillion,

Following the triumphant return of Hokule'a the "Hulled-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time off Hokule'a's arrival in Papeete. I congratulate you for your "gut" instinct and I look forward to meeting and to welcoming you.

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With much aloha,

Benjamin B. C. Young  
Interim President

BOCY/eak

Encls.

12 October, 1976

Art Karwacki

Dear Mr. Karwacki,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you received this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Just you think we have forgotten you this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one of the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and welcoming you.

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With much aloha,

Benjamin B. C. Young

BCCY/eak

Encls.

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12 October, 1976

Lurline Salvador

Dear Ms. Salvador,

Following the triumphant return of Hokule'a the "burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and tseacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

12 October, 1976

MacDonald C. Mains

Dear Mr. Mains,

Following the triumphant return of Hokule'a the "Burned-out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encls.

22  
12 October, 1976

Judy Wise

Dear Ms. Wise,

Following the triumphant return of Hokule'a the "burned out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

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With much aloha,

Benjamin B. C. Young  
Interim President

BCCY/eak

Encis.

12 October, 1976

Jessie D. Domingo

Dear Ms. Domingo,

Following the triumphant return of Hokule'a the "burned out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

Lest you think we have forgotten you this is to let you know that preparations are under way to provide you with that opportunity to sail on board Hokule'a since you are one to the winners in that contest guessing the closest time of Hokule'a's arrival in Papeete. I congratulate you for your "expert" instinct and I look forward to meeting and welcoming you.

There are ~~two~~ requirements for any person who is on board Hokule'a. All individuals must be members of the Polynesian Voyaging Society, a requirement stipulated by our by-laws, and a waiver of liability must be signed. I am enclosing forms for your convenience; one for membership into the society and the second, a waiver of liability. I would appreciate it if you could return these forms immediately. My sincere thanks for your patience and understanding.

With much aloha,

Benjamin B. C. Young  
Interim President

BOCY/eak

Encls.

12 October, 1976

Edward E. Lee

Dear Mr. Lee,

Following the triumphant return of Hokule'a the "burned out" crew and members of the Polynesian Voyaging Society deserved a much needed period of rest and recuperation. I am happy to say that following that long and treacherous voyage Hokule'a is ready to sail again and by the time you receive this letter Hokule'a will be on her way to Molokai where she will be the focus and starting point for the annual Molokai to Oahu canoe race.

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With much aloha,

Benjamin B. C. Young  
Interim President

BOCY/eak

Encls.

PRODUCTION OF FOUNDATION PRESENTATION

New Letterheads: Carl Lindquist is printing these on white bond.

The letter of application: A lady named "Gerry" at Gordon Crabtree and Associates, Ward Plaza Bldg., Ward Ave at Ala Moana, is setting up this letter on the I.B.M. memory machine.

The new letter heads must get to Gerry by ~~xxxxxx~~ Wednesday. Wednesday night she and Norma will work to get these letters typed, one to each of the foundations, with the proper number of copies requested by each foundation. These letters will ask for specific amounts of money.

Gerry will bill P.V.S. for her time.

Articles of Incorporation: the present set as reproduced is bad. We must get a clear copy of the articles, ~~signed~~ (signed copy) and take it to Super Printer (Queen Street) or some other instant printer, and have all seven pages of it printed, 200 copies. When he shoots his plate the printer can reduce it to fit on 8 1/2 x 11 inch paper. This should be done! Sandy can you handle this?

We are having a hundred copies of the I.R.S. tax exemption made by Norma at Gordon Crabtree.

All other addenda are being printed by Carl Lindquist, and will be ready Wednesday P.M. (call Joan Ona in the Art Dept. when you go to pick it up).

Photos: I have taken a shot of the new canoe construction. A friend is printing it tonight. I will get halftone negatives made of this photo and ~~also~~ also of a photo of the 40' canoe. Then I will get somebody to print 200 copies each of these shots.

All together we need about fifty of these presentation kits. This includes ten with original letters and the rest with xerox copies of the letters. These must go in the mail Thursday. Or be hand delivered Friday. (Ten separate mailings).

Sandy can you get fifty of the yellow folders with the pockets that we are using for the other presentations? Let's put the letter (or copy) in the left hand pocket, and all the rest in the right hand pocket in the order described in the information sheet, with the information sheet on top of the right hand stuff.

Also we need large manila envelopes that these presentations will fit in.

ALL ELEMENTS SHOULD BE READY TO PICK UP AND ASSEMBLE THURSDAY A.M.

HERB KANE  
580 VALLEY ROAD  
GLENVIEW, ILL.  
60746

November 29, 1976

TO : Board of Directors  
Polynesian Voyaging Society

FROM : Voyage of the Hokule'a Film  
Fund Raising Committee

SUBJECT: Proposed Fund Raiser

Your committee on the proposed Hokule'a film fund raiser proposes the following:

It is proposed the Directors authorize this committee to proceed with the preparations for a fund raising event where the National Geographic Society documentary, THE VOYAGE OF THE HOKULE'A, which will run 90 minutes, will be shown at a number of commercial theatres in Hawaii during a seven day period beginning Friday, January 14, 1977. All proceeds from admissions, after expenses, will accrue to the Polynesian Voyaging Society.

Dale Bell, producer of the film for WQED of Pittsburgh, has informed us our Society will receive four (4) copies of the film without charge. We are tentatively requesting two (2) more copies and should be willing to pay a nominal charge of approximately \$600.00 for both films.

Dale has consulted with Tom Skinner, Vice President of WQED, and we are informed that the Polynesian Voyaging Society will also receive, free of charge, a trailer for use by television stations for announcing the fund raising event, movie posters, and a press kit.

Tentatively we have requested the Consolidated Theatres to commit show dates for theatres on Oahu and Hawaii including the following: Kaimuki, Toyo, Aikahi, Wahiawa, and the Palace in Hilo. We are also investigating rental of theatres on Maui and Kauai.

Advertising and promotion of the fund raising event would be mainly through advertising in the entertainment section of newspapers with an outlay of approximately \$1,000.00 and three television stations with a total outlay of \$4,500.00 for TV spots. Additionally, there would be production costs relating to a narrative tied to the TV trailer announcing show dated and theatres costing \$200.00 to \$300.00. Some commercial artwork will be necessary for posters.

The committee proposes popular prices for admissions, namely; \$2.50 for adults, \$1.75 for juniors or students, and \$1.25 for children 12 years and under.

The Directors are requested to approve the committee proposal in order that we may enter into formal negotiations with WQED, commercial theatres, television stations and newspapers for advertising space.

# POLYNESIAN VOYAGING SOCIETY

BOX 6037 / HONOLULU / HAWAII 96818 / (808) 841-3966

January 27, 1976

**PRESIDENT**  
BEN R. FINNEY, PH.D.

**BOARD OF DIRECTORS**  
PAIGE KAWILO  
BARBER  
LARRY A.  
BURKHALTER J.D.  
FRED CACHOLA, M.E.D.  
RUDY CHOY  
KENNETH P.  
EMORY, PH.D.  
CHARLES THOMAS  
HOLMES, M.P.H.  
JAMES (KIMO) C. HUGHO  
CAPTAIN  
KAWIKA KAPAHULEHUA  
HERB KAWAINUI  
KANE, M.F.A.  
DAVID LEWIS, M.D.  
CECILIA KAPUA LINDO  
CARL A. LINDQUIST  
CAPTAIN  
DAVID B. K. LYMAN, III  
FRANK TABRAH, M.D.  
FRANK WANDELL  
R. LES WARREN, C.P.A.  
AUGUST YEE  
BENJAMIN B.C.  
YOUNG, M.D.

Aloha

I am Captain Kawika Kapahulehua of the Polynesian Voyaging Society's canoe, Hokule'a. This non-profit project is in desperate need of money to complete preparations for the canoe's round trip to Tahiti which begins in April.

May we ask you for your kokua to appear at a public viewing of the Hokule'a and her crew? This will be at Ala Moana Beach Park, February 15th and 16th from 10am-6pm.

We need you to talk to the people or, if you wish, to entertain - to act as our sales force for whatever time you can give us. We have no money to pay for your time, but we would be most grateful to have you be a part of this exciting and imaginative adventure.

If you can kokua, please call me, [REDACTED]. Let me know what time and date you (with or without group) can appear.

Me kealoha pumehana,

Kawika Kapahulehua  
Captain of the Hokule'a

HAWAII

TAHITI





ILLEGIBLE

Control Data Corporation  
2828 Paa Street  
Honolulu, Hawaii. 96819

Page 1 of 26



Hawaii Data Center

AGREEMENT FOR CONTROL DATA EQUIPMENT, PRODUCTS AND RELATED SERVICES

Customer Name: Polynesian Voyaging Society  
Street Address: P.O. Box 6037  
Honolulu  
City: \_\_\_\_\_  
State: Hawaii Zip Code: 96818

Hereinafter referred to as Customer hereby contracts for and Control Data Corporation (hereinafter referred to as Control Data) by its acceptance and execution hereof at Honolulu, Hawaii agrees to furnish the equipment, products and/or related services set forth in the following attached and designated Exhibits each of which is incorporated fully into and is made a part of this Agreement by this reference.

- ☒ Exhibit A - General Terms
- ☒ Exhibit B - Service Charges
- ☒ Exhibit - General Ledger
- ☐
- ☐
- ☐
- ☐
- ☐
- ☐

Customer has read this Agreement and each designated exhibit constituting a part hereof, understands that the terms and conditions of Exhibit A (including Article 4, Disclaimer of Warranty and Limitation of Remedies) apply fully to all schedules incorporated into and made a part of this Agreement and acknowledges that it understands this Agreement and is bound hereby.

Agreed to:

Accepted By:

Control Data Corporation  
2828 Paa Street  
Honolulu, Hawaii. 96819

By: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Agreement Effective Date \_\_\_\_\_

Period From \_\_\_\_\_ to \_\_\_\_\_

Account Number \_\_\_\_\_

2/76

Effective Date  
1 February 1976

Page 2 of 26

DATA SERVICES PROCESSING  
AGREEMENT



Hawaii Data Center

GENERAL TERMS AND CONDITIONS  
Exhibit A

Customer hereby contracts for and Control Data hereby agrees to furnish access to and use of the Control Data Hawaii Data Center and use of the related services as the same are available and constituted during the term of this Exhibit in accordance with the terms and conditions contained in this Agreement, including specifically Article 4, Disclaimer of Warranty and Limitation of Remedies.

1. PERIOD AND SCOPE OF AGREEMENT: This Agreement shall become effective upon the date accepted and signed by Control Data and shall, except as provided in Article 6 below, continue until the termination of all Exhibits incorporated into this Agreement according to their respective terms. This Agreement shall govern, in addition to the equipment, products and services in each designated Exhibit, all other equipment, products, services and performance rendered by or on behalf of Control Data to Customer in furtherance of but not specifically identified in this Agreement.

2. TAXES: Customer shall pay for reimburse Control Data) in addition to all charges specified in this Agreement, and as a separate item, all taxes (exclusive of personal property taxes on Control Data equipment and net income taxes), however designated, or amounts legally levied in lieu thereof, based on or measured by charges set forth in this Agreement or on this Agreement, or on the equipment, products and services or their use (including use described as the "act of leasing"), now or hereafter imposed under the authority of a federal, state, or local taxing jurisdiction.

3. INVOICES AND CHARGES: Invoices issued pursuant to this Agreement shall be due and payable thirty(30) days after date of invoice. Monthly royalties, rental charges and maintenance charges due for fractional parts of a calendar month shall be computed at the rate of one-thirtieth (1/30th) of the monthly rate for each day.

2/76

A-1

Effective Date  
1 February 1976

Page 3 of 26



DATA SERVICES PROCESSING  
AGREEMENT

Hawaii Data Center

GENERAL TERMS  
Exhibit A

4. DISCLAIMER OF WARRANTY AND LIMITATION OF REMEDIES: CUSTOMER UNDERSTANDS AND AGREES AS FOLLOWS:

- a) THE EXPRESS WARRANTIES SET FORTH IN THIS AGREEMENT ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, AND ALL SUCH OTHER WARRANTIES ARE HEREBY DISCLAIMED AND EXCLUDED BY CONTROL DATA.
- b) CONTROL DATA SHALL NOT BE LIABLE FOR ANY LOSS OR DAMAGE CAUSED BY DELAY IN FURNISHING EQUIPMENT, PRODUCTS, SERVICES OR ANY OTHER PERFORMANCE UNDER OR PURSUANT TO THIS AGREEMENT.
- c) THE SOLE AND EXCLUSIVE REMEDIES FOR BREACH OF ANY AND ALL CONTROL DATA'S LIABILITY OF ANY KIND (INCLUDING LIABILITY FOR NEGLIGENCE) WITH RESPECT TO THE EQUIPMENT, PRODUCTS AND SERVICES COVERED BY THIS AGREEMENT AND ALL OTHER PERFORMANCE BY CONTROL DATA UNDER OR PURSUANT TO THIS AGREEMENT SHALL BE LIMITED TO THE REMEDIES PROVIDED IN THE FOLLOWING:
- 1) In the event of error in data processing results, Control Data's liability shall be limited to and Customer's sole remedy shall be the correction of errors of which Control Data has received the above-mentioned notice and proof within said thirty (30) days and which errors are due to a Control Data equipment or software failure or to the faulty operation of the equipment on the part of a Control Data employee. Only the failure of Control Data equipment or a Control Data employee to properly perform the operations described in Customer's written specification or in accordance with Control Data's standard operating procedures shall be deemed a faulty operation. Faulty operation shall not include judgement or interpretive errors by Control Data employees.
  - 2) When Customer furnishes a program to Control Data for use by Control Data in providing the services hereunder and periodic restarts have been specified by Control Data, Control Data's liability for correction of errors shall be further limited to the machine time intervals specified for such periodic restarts.

Effective Date  
1 February 1976

DATA SERVICES PROCESSING  
AGREEMENT

Page 4 of 26



Hawaii Data Center

GENERAL TERMS  
Exhibit A

- 3) Control Data shall be liable for the loss, destruction or damage to Customer furnished materials only if such loss, destruction or damage was due to the negligence of Control Data, and Customer's sole remedy shall be Control Data restoring such lost, destroyed or damaged materials provided such restoration can reasonably be performed by Control Data and Customer provides Control Data with all source data in machine readable form necessary for such restoration.
- d) IN NO EVENT SHALL CONTROL DATA'S LIABILITY OF ANY KIND INCLUDE ANY SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, EVEN IF CONTROL DATA SHALL HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH POTENTIAL LOSS OR DAMAGE.
5. PATENTS AND COPYRIGHTS: Control Data will defend any suit or proceeding brought against Customer so far as based on a claim that the equipment, Software Product or any part of either, furnished by Control Data under this Agreement constitutes an infringement of any patent or copyright of the United States, if notified promptly in writing and given authority, information, and assistance (at Control Data's expense) for the defense of such a suit or proceeding, and will pay all damages and costs awarded therein against Customer. In case the equipment, Software Product or any part of either, is in such suit held to constitute an infringement and the use of the equipment, Software Product or any part of either, is enjoined, Control Data shall, at its own expense and at its option, either procure for Customer the right to continue using the equipment, Software Product or any part of either to replace same with a non-infringing product, or modify it so it becomes non-infringing; or, in the event of:
- 1) lease, remove the equipment at no cost to Customer except for rental charges up until such time as Customer is enjoined from using such equipment, or any part thereof, or until the equipment is removed;
  - 2) purchase, grant Customer a credit for such equipment or part in accordance with the applicable Control Data depreciation policy in effect at the time and accept its return;
  - 3) Software License, terminate the License at no cost to Customer except for charges up until such time as Customer is enjoined from such use; or
  - 4) Data Services, terminate the service at no cost to Customer except for charges up until such time as Customer or Control Data is enjoined.

Effective Date  
1 February 1976

DATA SERVICES PROCESSING  
AGREEMENT

Page 5 of 26



GENERAL TERMS  
Exhibit A

Hawaii Data Center

Control Data shall not be liable to Customer under any provision of this Article, if any patent or copyright infringement or claim thereof, is based upon the use of the equipment, Software Product or any part of either, in connection with equipment, software or devices not delivered by Control Data, or in manner for which the equipment, Software Product or any part of either, was not designed, or where the equipment, Software Product, or any part of either, has been modified by or for the Customer in a manner to become infringing.

b. TERMINATION: If Customer petitions for relief under the Bankruptcy Act, or if any involuntary petition thereunder should be filed against Customer and the same be not dismissed within thirty (30) days, or if Customer is adjudicated a Bankrupt, or if a receiver is appointed for Customer's business or if Customer makes an assignment for the benefit of creditors, or if Customer defaults in payment of any sum due under this Agreement or otherwise fails to fulfill its obligations under this Agreement, then Control Data shall without further notice, have the immediate right to terminate this Agreement and enter upon Customer's premises to repossess and remove any Control Data owned, leased or licensed equipment or products. Customer's obligation to pay all charges which shall have accrued shall survive any termination of this Agreement or any Exhibit incorporated in this Agreement. In addition, Control Data's termination of this Agreement or such taking of possession shall be without prejudice to any other remedies Control Data may have including, without limitation, all remedies with respect to the unperformed balance of this Agreement. Termination of this Agreement or any other Agreement with Customer for any of these reasons shall be sufficient justification for termination, at Control Data's option, of any or all other Agreements between Control Data and Customer.

7. GENERAL PROVISIONS: a) Customer agrees not to remove any equipment or products, to the extent Control Data has a maintenance responsibility or has retained any interest therein, from the location at which it is installed, except in an emergency, without prior written consent of Control Data, which consent shall not be unreasonably withheld.

Effective Date  
1 February 1976

Page 6 of 26

DATA SERVICES PROCESSING  
AGREEMENT



GENERAL TERMS AND CONDITIONS  
Exhibit A

Hawaii Data Center

b) Neither party shall have the right to assign or otherwise transfer its rights or obligations under this Agreement except with the written consent of the other party provided, however, that a successor in interest by merger, by operation of law, assignment purchase, or otherwise of the entire business of either party, shall acquire all interest of such party hereunder, and Control Data shall be entitled to assign all or part of the payments under this Agreement, or in the event of lease, sell the leased equipment (subject to Customer's rights under this Agreement), to any person or organization in its own right or as agent or trustee. Any prohibited assignment shall be null and void.

c) This Agreement shall be governed by the laws of the State of Hawaii.

d) THIS AGREEMENT SUPERSEDES ALL PROPOSALS, ORAL OR WRITTEN, AND ALL NEGOTIATIONS, CONVERSATIONS OR DISCUSSIONS HERETOFORE HAD BETWEEN THE PARTIES RELATED TO THIS AGREEMENT. CUSTOMER ACKNOWLEDGES THAT IT HAS NOT BEEN INDUCED TO ENTER INTO THIS AGREEMENT BY ANY REPRESENTATIONS OR STATEMENTS, ORAL OR WRITTEN, NOT EXPRESSLY CONTAINED HEREIN. THE TERMS AND CONDITIONS OF THIS AGREEMENT SHALL PREVAIL, NOTWITHSTANDING ANY VARIANCE WITH THE TERMS AND CONDITIONS OF ANY ORDER OR OTHER INSTRUMENT SUBMITTED BY CUSTOMER.

e) This Agreement shall not be deemed or construed to be modified, amended, rescinded, cancelled or waived, in whole or in part, except by written amendment signed by the parties hereto.

f) No action, regardless of form, arising out of the transactions under this Agreement may be brought by either party more than two (2) years after the cause of action has accrued.

8. GENERAL: This Exhibit shall constitute a basic ordering agreement under which Customer may request the services regularly offered or made available by Control Data as part of its Hawaii Data Center and the use of the related services, as such system and services available and constituted from time to time during the term of this Exhibit.

Effective Date  
1 February 1976

Page 7 of 26

DATA SERVICES PROCESSING  
AGREEMENT



Hawaii Data Center

GENERAL TERMS AND CONDITIONS  
Exhibit A

9. SERVICE OR TASK ASSIGNMENT: Customer will submit one of the below-listed documents requesting Control Data performance whenever such performance is desired:

- a) Hawaii Data Center Process Control Sheet
- b) Purchase Order
- c) Letter of Authorization, or
- d) Appropriate Job Control Card.

This document will reference Customer's account number and will completely specify the services and time schedule desired. Customer may also request Hawaii Data Center System performance by connecting his terminal to the CDC 3300 System, in accordance with the designated procedure. The commencement of performance of an assignment shall constitute acceptance of an assignment.

10. SCHEDULE OF PERFORMANCE: Upon receipt of an assignment document, or other performance request, and all required information and materials, Control Data will employ reasonable efforts to complete the assignments within the time schedules requested by Customer. Control Data, however, shall not be obliged to complete specific Customer assignment(s) within particular dollar limitations if specified by Customer for each assignment(s). Customer has the right to withdraw any assignment(s) prior to commencement of Control Data performance when Control Data is unable to comply with the time schedules requested by Customer.

11. HAWAII DATA CENTER SERVICE CHARGES: a) In addition to rental and other charges specified in this Agreement, Customer shall pay for its actual usage of the Hawaii Data Center System and all related services, as well as supplies. Such additional charges shall include, but not be limited to, charges for use of the Hawaii Data Center System, for central site storage, for connection for remote job submission, and for services of Control Data personnel, all such charges to be in an amount and determined on the basis set forth in Control Data's published price schedule for commercial users in effect at the time the Hawaii Data Center System, services and supplies are used by Customer.

b) Customer shall be invoiced for such charges after the month in which the charges accrue and said invoice shall be due and payable within thirty (30) days after the date of invoice.

c) Customer hereby recognizes and agrees with Control Data that contained in Exhibit B to this Exhibit are the current published Hawaii Data Center service charges. Any services or support not included in said Exhibit B which are requested or required by Customer in connection with this Exhibit shall be rendered only under separate agreement and at Control Data's then-current prices and terms for its commercial customers. Control Data expressly reserves the right to change said published price schedules upon thirty (30) days prior to written notice.

2/76

A-6

Effective Date  
1 February 1976

Page 8 of 26

DATA SERVICES PROCESSING  
AGREEMENT



Hawaii Data Center

GENERAL TERMS AND CONDITIONS  
Exhibit A

12. CUSTOMER FURNISHED DATA, RETENTION: Customer will provide, in form satisfactory for machine processing on Control Data equipment, information, data and materials as specified by Control Data to perform the services referred to herein, it being understood that Customer shall be solely responsible for information, data and material completeness and accuracy.

Material furnished by Customer or resulting from the services provided hereunder and not required for the continued performance of services hereunder will be returned to the Customer unless Customer furnishes written instructions for their disposition. Unless otherwise agreed in writing, Control Data shall not be required to hold any Customer data for more than ninety (90) days after completion of work and after such period, Control Data may, without liability therefor, dispose of such data.

13. CONFIDENTIALITY AND RIGHTS IN AND TO INFORMATION AND MATERIALS: a) Control Data shall utilize reasonable efforts in preserving the confidentiality of data or information relating to Customer's business which is confidential, is clearly so designated, and is submitted to Control Data personnel in order to carry out any request for services pursuant to this Exhibit. Control Data shall be liable to Customer only in the event of a willful and material disclosure of such confidential data or information by Control Data.

b) All original material, whether written or readable by machine, prepared for or with Customer by Control Data pursuant to this Exhibit shall belong to and be the property of Customer, unless otherwise agreed. Customer expressly recognizes and agrees, however, that such rights and ownership shall not extend to or encompass any Control Data Software Product or part thereof previously incorporated in the Hawaii Data Center System or licensed to any Customer of Control Data, or to the ideas, concepts, know-how or techniques employed by Control Data in rendering such services to Customer.

14. NOTIFICATION: All results obtained by usage of the Hawaii Data Center System will be obtained with generally accepted data processing procedures. Customer will notify Control Data in writing of any claimed error in the results obtained by usage of the Hawaii Data Center System within thirty (30) days after receipt of such results and furnish therewith reasonable supporting documentation for such claim. All results obtained pursuant to this Exhibit shall be deemed acceptable to Customer unless notice and proof of claim are made within said thirty (30) days. Without the submission of said notice, and proof, or notice of any claimed invoice discrepancy within said thirty (30) days of the invoice date, an invoice shall be deemed correct and payable in full.



Effective Date  
1 February 1976

DATA SERVICES PROCESSING  
AGREEMENT

GENERAL TERMS AND CONDITIONS  
Exhibit A

Page 9 of 26



Hawaii Data Center

15. TERM: This Exhibit shall, except as provided in Articles 5 and 6, continue in full force and effect from the date provided on Page 1, Agreement for Control Data Products and Related Services, and shall continue for a period of one (1) year from and after the commencement of service under this Exhibit and shall thereafter remain in effect until terminated upon ninety (90) days prior written notice by either party, which notice may be given during said period.

2/76

A-8

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT



HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

This Service Charge exhibit contains individual prices for each of the many services and resources available from the CDC Hawaii Data Center and is effective January 1, 1975.

1. Computer System Second Usage - By basing central processor charges on the SYSTEM SECOND, Control Data allots a fair share of the system's operating cost to each user. A System Second covers processor usage, I/O channel usage, and central memory usage. Other resources are accounted for separately as indicated below.

Service Levels - After entering a job queue, customer jobs are processed according to user-defined service levels (which indicate how urgently the job must be processed). Service Levels available at CDC's Hawaii Data Center are as follows:

- SUPER EXPRESS - This is the highest level of priority of any jobs in the system and any jobs with Super Express priority are initiated ahead of all other jobs.
- EXPRESS - Express jobs are the second highest level of priority. Express jobs are always given the opportunity to run ahead of Standard jobs. If Express jobs are not initiated within two hours after submission, the Standard rate applies.
- STANDARD - Jobs submitted at the Standard service level are always initiated before Deferred service level jobs. If Standard jobs are not initiated within eight hours after submission, the Deferred rate applies.
- DEFERRED - Deferred jobs are initiated for running, only after all other jobs have been initiated. Deferred jobs compete for available resources with other Deferred jobs.
- COMMITTED SYSTEM - The system may be totally Committed to one specific user by arrangement. The chargeable time is then based upon wall-clock time, which equals the elapsed time from scheduled turnover of the system to the user until return of the system to center personnel.
- CLASSIFIED PROCESSING - The system may be totally committed for Classified Processing with a minimum of 48 hours notice. Services provided include physical security, guard service, system operation, and software support.

Minimum usage for Classified and Committed System processing is two hours per scheduled run.

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT



HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

1. Computer System Second Usage (Continued)

Service-Level-Pricing per System Second

<u>Service Level</u>	<u>Price</u>
A SUPER-EXPRESS 3300 System Second	\$0.10
An EXPRESS 3300 System Second	0.09
A STANDARD 3300 System Second	0.08
A DEFERRED 3300 System Second	0.07
COMMITTED SYSTEM - \$250 per hour of wall clock time	
CLASSIFIED PROCESSING - \$300 per hour of wall clock time	

2. System Input/Output - Below listed charges are not applicable to Private Terminal Usage.

Cards Read	\$1.75 per 1,000 cards
Cards Punched	\$8.00 per 1,000 cards {includes cards}
Lines Printed	\$2.00 per 1,000 lines {includes single-part paper}

3. File Handling

Each demountable disk drive scheduled	\$4.00/job
Each tape drive scheduled	\$2.00/job

4. On-Line Data Storage - The choice of using on-line disk storage rather than off-line disk or tape storage is left to the user. In general, small files or frequently used files are more economically maintained on-line.

- Shared Storage - The charges for sharing on-line data storage are based upon the daily storage volume needed for the users permanent files, measured in Storage Data Blocks (SDB's) of 1280 six-bit characters each.



Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT

HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

4. On-Line Data Storage (Continued)

<u>Storage Volume</u> <u>(in SDB's)</u>	<u>Daily Charge</u> <u>Per SDB</u>
0 - 100	\$0.010
101 - 1,000	\$ 1.00 + 0.009 over 100
1,001 - 5,000	\$ 9.10 + 0.007 over 1,000
Over 5,000	\$37.10 + 0.005 over 5,000

- Private Storage - In lieu of Shared Storage, a user may contract for a private disk pack for his on-line files. Monthly charges for private disk storage are as follows:

<u>Amount of Storage</u> <u>(six bit characters)</u>	<u>Private Storage Charge</u> <u>(per month)</u>
8,192,000	\$750
16,384,000	\$1,400
24,576,000	\$2,000

- On-Line Usage Credits - For private and shared disk storage the charges listed above will be reduced by a credit of monthly computer system seconds utilized (before volume discount, if any). Credits may not exceed storage charge and are as follows:

<u>Type of Storage</u>	<u>Amount of Credit</u>
Shared Storage	8.0%
Private Storage	7.5%

- Storage volumes in excess of 5,000 SDB's, if available, must be reserved in advance for periods longer than six months.

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT



HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

5. Off-Line Data Storage

<u>Rental and Storage</u>	<u>Purchase and Storage</u>
Disk Packs \$1.00/day	\$140.00 + \$ .75/day (CDC 851)
Tape Reels 0.20/day	24.00 + \$ .10/day (2400 ft)

6. Manual Media Services

Keypunching	\$8.00/hr	Card Sorting 083	\$12.00/hr
Keyverifying	8.00/hr	Interpreting 029	6.50/hr
Clerical Support	8.00/hr	Paper Tape Conv.	9.00/hr
Decollating	10.00/hr	Card Collating 085	22.50/hr
Bursting	10.00/hr		

7. Automated Media Services - Hawaii Data Center's serial batch processing systems for Automated Media Services are devoted to one user at a time. These systems account for usage in terms of CPU time utilized from start-to-finish of a user program. User requests his preference of a service level and pays a higher price for the faster turnaround levels. The following schedule indicates hourly CPU time charges applicable by service level:

	<u>Turnaround Level-Price/Hour</u>			
<u>System</u>	<u>2 Hrs.</u>	<u>6 Hrs.</u>	<u>24 Hrs.</u>	<u>Weekend</u>
915 OCR	\$99	\$80	\$55	\$40
CDC 8090	99	80	55	50

If the Hawaii Data Center is unable to provide the turnaround requested (from the time when job is logged in until the job is initiated for running), the user is charged only at the rate applicable to the actual service provided. There is a minimum charge of one minute for batch processing systems.

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT

Page 14 of 26



HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

7. Automated Media Services (Continued)

Other automated media services are as follows:

Tape to print	\$4 per reel plus \$1.75 per 1,000 lines
Tape to card	\$4 per reel plus \$8.00 per 1,000 cards
Card to print	\$9.75 per 1,000 cards
Card to tape	\$8.00 per 1,000 cards and \$4 per reel

The use of one or more of the above services is subject to a minimum charge at \$15.00 per customer, per day.

8. Supplies

• Stock Continuous Form Paper (14 7/8 x 11 inches)

No. of Parts	Price per Thousand Pages
--------------	--------------------------

1	\$ 8.00
2	20.00
3	31.00
4	42.00
5	53.00

NOTE: If used  
for System I/O,  
all prices re-  
duced by \$8.00.

• Standard Stock Cards \$4.00 per thousand

9. Professional Staff Services

In addition to computer usage and supporting services, personnel may from time-to-time be desired to perform tasks. A resident staff is available for customer support. Costs for such services are based upon the volume of hours used plus the professional job level of the individual performing the task.

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT



SERVICE CHARGES  
Exhibit B

HAWAII DATA CENTER

9. Professional Staff Services

Job Level	Service Classification	Vol. I	Vol. II	Vol. III	Vol. IV
1	Executive Consultant	\$86.50	\$80.00	\$75.00	\$69.00
2	Senior Consultant	58.00	54.00	51.00	47.50
3	Consultant	46.00	44.00	42.50	41.50
4	Analyst IV Sr. Systems Design	40.50	38.50	36.50	34.75
5	Analyst III Systems Engineer Sr. Analyst	35.00	33.00	31.50	30.75
6	Analyst II Specialist Systems Programmer Systems Analyst	28.00	27.00	26.00	25.50
7	Analyst I Programmer II	22.00	21.25	20.75	20.25
8	Programmer I	17.00	16.50	16.25	16.00
9	Application Aide/ Coder	14.50	14.25	14.00	13.75
10	Technician	11.50	11.50	11.50	11.50
11	Clerical/Typist	8.75	8.75	8.75	8.75

Definition of Volume Levels are as follows:

- Volume Level I (2-149 Hours)  
The service of each individual required for a period from 2 to 149 hours of work. Billing will be for hour worked calculated to the nearest hour with a minimum charge of 2 hours per call.



Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT

SERVICE CHARGES  
Exhibit B

HAWAII DATA CENTER

- Volume Level II (150-499 Hours)  
The service of each individual required for a period from 150 to 499 consecutive hours of work to be performed in eight (8) hour shifts (plus a meal period not to exceed 1 hour per day) within the hours of 7:00 AM to 6:00 PM during normal work weeks, excluding vacation time, sick leave and holidays. A normal work week is defined as five consecutive calendar days of work followed by two days off. The customer will be billed for hours worked calculated to the nearest hour with a minimum charge for at least 150 hours for the service ordered.
- Volume Level III (500-999 Hours)  
The services of each individual required for a period from 500 to 999 consecutive hours of work to be performed in eight (8) hour shifts (plus a meal period not to exceed 1 hour per day) within the hours of 7:00 AM to 6:00 PM during normal work weeks, excluding vacation time, sick leave and holidays. A normal work week is defined as five consecutive calendar days of work followed by two days off. The customer will be billed for hours worked calculated to the nearest hour with a minimum charge for at least 500 hours for the service ordered.
- Volume Level IV (1000-2000 Hours)  
The service of each individual required for a period from 1000 to 2000 consecutive hours of work to be performed in eight (8) hour shifts (plus a meal period not to exceed 1 hour per day) within the hours of 7:00 AM to 6:00 PM during normal work weeks, excluding vacation time, sick leave and holidays. A normal work week is defined as five consecutive calendar days of work followed by two days off. The customer will be billed for hours worked calculated to the nearest hour with a minimum charge for at least 1000 hours for the service ordered.

Service Classification Job Descriptions are as follows:

Job  
Level

Job Description

1

Executive Consultant

Applies and/or develops highly advanced technology, scientific principles, or advanced theories or concepts in his field of specialization. Plans and develops programs and objectives requiring a long-range perspective. Has demonstrated his professional contributions by professional publications, patents and evidence of general creativity within his field.



Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT



SERVICE CHARGES  
Exhibit B

HAWAII DATA CENTER

<u>Job Level</u>	<u>Job Description</u>
2	<p><u>Sr. Consultant</u></p> <p>Develops new theories and principles of the interaction or for solutions to complex business and scientific phenomena within his field. Develops information which extends the existing boundaries of knowledge in his field.</p>
3	<p><u>Consultant</u></p> <p>Provides consulting services in major application areas or industry disciplines from defining system or abstract problems through solution implementation. Analyzes application requirements and objectives in relation to available computational capability. Performs evaluations of data processing operations and systems and develops improvement strategy.</p>
4	<p><u>Sr. Systems Design Analyst/Analyst IV</u></p> <p>Designs and develops computer operating systems, compilers, and other language translators. Modifies existing systems to provide additional capability requirements; this may include integration of several existing subsystems.</p>
5	<p><u>Systems Management Engineer/Project Manager/Analyst III</u></p> <p>Formulates statements of management, scientific and business problems, devises procedures for solution of problems by use of electronic data processing systems.</p>
6	<p><u>Systems Analyst/Specialist/Analyst II</u></p> <p>a. <u>System Analyst</u></p> <p>Devises and prepares layouts for computer systems requirements and develops procedures to process data. Analyzes problems in terms of equipment capability to determine techniques and formulates computer system requirements most feasible for processing data. Prepares problem definition, together with recommendations for equipment needed for its solution, from which the programmer prepares flow chart and computer instructions.</p>

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT



HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

Job  
Level

Job Description

b (cont.) b. Hardware Specialist

Reviews computer software systems and data requirements as well as communications and response needs and devises computer hardware configurations to support them. Analyzes computer programs in terms of computer and communications hardware and develops techniques to improve systems throughout and optimizes hardware utilization.

c. Software Specialist/System Engineer

Reviews computer software systems and data requirements as well as communication and response needs and determines operating systems and languages needed to support them. Analyzes computer programs in terms of hardware and operating system compatibility and utilization. Structures software programs to operate within the constraints of the operating system and the hardware.

d. Information Specialist

Specializes in the application of computer technology to bibliographic and other textual information. Analyzes and develops indexing and abstracting techniques.

e. Automation Specialist

Reviews laboratory experimentation equipment and needs, and determines computer hardware and software support, including digital converters and small real-time computers.

f. Communications Specialist

Technically specialized in the area of data communications and transmission and analyzes computer software systems, data requirements, response times and computer hardware configurations relative to the communications and data transmission requirements.

7 Senior Programmer/Analyst I

Develops and prepares plans for solution of business, scientific and technical problems. Designs detailed programs, flow charts and diagrams indicating mathematical computations and sequence of machine operations necessary to input and process data and print results. Verifies accuracy and completeness

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT

Page 19 of 26



SERVICE CHARGES  
Exhibit B

HAWAII DATA CENTER

<u>Job Level</u>	<u>Job Description</u>
7 (cont.)	of programs by preparing sample data, and testing them by means of systems acceptance test runs made by operating personnel. Corrects programs errors by revising instructions or altering sequence of operations. Translates detailed flow charts into coded machine instructions, and works in programs within the system.
8	<u>Programmer</u> Tests, checks, debugs, revises and refines the computer program as required, to produce the product required by the written specifications. Additionally, documents all procedures used throughout the program to allow the program to be run as a part of the system by operating computer personnel, and completes system documentation to enable a subsequent programmer to make changes as may be required.
9	<u>Coder/Application Aide</u> Translates detail program flow charts into program coded instruction or translates and converts management and scientific data into suitable form to be processed by the computer system. Develops and revises drawings, documentation and performs other tasks necessary for proper computer system preparation and operation.
10	<u>Technician</u> Prepares deck setup for job processing on computer systems and operates electronic conversion and processing equipment including peripheral devices. Performs operational diagnostics and preventative maintenance checks of system hardware and software. Maintains program library, operation scheduling, and utilization records of equipment (system) usage. Performs other duties, at this job level, as assigned.
11	<u>Clerical</u> Plans format and page layout, determines type styles, does copy marking and can produce justified copy using variable spaced typewriter for manuals, and other printed documents. Performs layout and special font types for direct OCR input. Performs other duties, at this job level, as assigned.



Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT

HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

10. Terminal Connection

- Shared Access Ports - All terminals access the Hawaii Data Center processing system via communications lines. A given number of ports are open to the public on a first-come, first-served basis. User is charged for the time that his terminal is connected to these shared access ports according to type of terminal. Connect charges apply to the measured time interval between the system's recognition of user's identification and the time of line disconnect. Shared Access Port connect charges are as follows:

<u>Speed of Terminal</u>	<u>Connect Charge</u>	
	8:00 A. M. to 5:00 P.M. Weekdays	5:00 P.M. to 11:00 P.M. Weekdays
Slow speed {10 cps}	\$5.00/hr	\$4.50/hr
Medium speed {300 cps}	\$10.00/hr	\$8.00/hr

- Private Access Ports - A user may wish to guarantee that his terminal always has access to the Hawaii Data Center processing system through a private access port. The monthly charge for a private access port is:

<u>Speed of Terminal</u>	<u>Private Port Charge</u>
Slow speed {10 cps}	\$500
Medium speed {300 cps}	\$2,000

- Port Usage Credits - The above private and shared access port charges will be reduced by a 20% credit of all monthly computer system seconds utilized (before volume discount, if any). The credit amount for the terminal port will not exceed the total Terminal Connect charge.



Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT

HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

11. Warranted Applications - The Hawaii Data Center provides a number of warranted applications programs for use by customers. Control Data guarantees that these programs will operate as represented in user manuals if they are used in accordance with instructions contained in these manuals. If these warranted applications do not operate as described, the user is responsible for promptly notifying the Hawaii Data Center, at which time Control Data will correct or replace deficiencies in these programs to make them operate correctly. If this is not possible, the customer will not be charged for non-productive work.

Warranted applications usage will be assessed an additional charge (in most cases 20% of System Seconds and unit record charges). A current list of warranted applications may be obtained from your Account Representative.

12. Pick Up and Delivery Service - A pick up and/or delivery service is available on the island of Oahu for services rendered by the Hawaii Data Center. They are based on the location to which products are delivered and/or picked up. They are as follows:

<u>Location</u>	<u>Charge per Stop-24 Hour Notice</u>	<u>Special Stop</u>
1. Honolulu - Hawaii Kai to Puuloa Road	\$3.00	\$6.00
2. Pearl City - Aiea	\$3.50	\$7.00
3. Windward Oahu - Waimanalo to Kahaluu	\$4.00	\$8.00
4. Waipahu, Ewa, Ewa Beach, Wahiawa	\$4.50	\$9.00
5. Nanakuli, Waianae, Makaha, Haleiwa Kahuku, Laie, Hauula, Waiahole	Quoted Upon Request	Quoted Upon Request

13. Miscellaneous Expenses

- Additional expenses incurred by Control Data at the customer's request are to be paid for by the customer.

Effective Date:  
1 January 1975

DATA SERVICES PROCESSING  
AGREEMENT



HAWAII DATA CENTER

SERVICE CHARGES  
Exhibit B

- Federal, State and local taxes are not included in the above prices and will be added as applicable.
- 14. Volume Usage Discount - The following discount schedule for large volume users applies to charges incurred during one month under one specific contractual agreement. This discount applies to the following charges only:

- Computer System Second Usage
- System Input/Output
- File handling
- Off-line data storage
- Automated Media Services

This discount is specifically not applicable to the following charges:

- Taxes
- Terminal equipment rental
- Shared and Private Access Ports (separate usage credit applies)
- Shared and Private On-Line Data Storage (separate usage credit applies)
- Data Set Rental
- Manual Media Services
- Warranted Applications Usage Royalty
- Supplies
- Professional Staff Services
- Pick Up and/or Delivery Service
- Other Miscellaneous Expenses

The amount of volume usage discount is as follows:

<u>Monthly Volume</u>	<u>Discount Amount</u>
\$0 - 5,000	0 + 0%
\$5,001 - 10,000	0 + .5% on amt. over 5,000
\$10,001 - 20,000	\$250.00 + 10% on amt. over 10,000
Over - 20,000	\$1,250.00 + 15% on amt. over 20,000

- 15. Minimum Charge - There will be a minimum charge for service of \$100.00 per month per total customer charge numbers.

Effective Date  
July 1, 1976

Page 23 of 26

CONTROL DATA

DATA SERVICES PROCESSING AGREEMENT  
GENERAL LEDGER EXHIBIT

1. TERM

Client hereby subscribes to the GENERAL LEDGER SYSTEM as more fully described in the GENERAL LEDGER SYSTEM USER'S MANUAL. Receipt of which the Client hereby acknowledges.

2. DEFINITIONS

- a. Client - the subscriber to this agreement.
- b. Customer - the end-user for whom General Ledger System reports are prepared.
- c. Processing Cycle - a processing cycle is defined as a monthly, quarterly, semi-annual, or annual period corresponding to the desired standard accounting period as selected by the Customer. The maximum number of such periods in one accounting year is twelve (12).

3. CLIENT RESPONSIBILITIES

- a. Client shall provide the necessary input data on the forms prescribed by the General Ledger System User's Manual and in accordance with the instructions contained therein.
- b. Client shall be responsible for the accuracy and completeness of input data and instructions submitted to the CDC Hawaii Data Center.
- c. Client will designate personnel who are authorized to submit data and instructions to the Hawaii Data Center relating to the services to be provided in accordance with this Agreement.
- d. Client will be responsible for the purchase of all special forms other than the standard report paper and punch cards. CDC will aid in the design of special forms and will store the forms for the Client.
- e. The CDC Hawaii Data Center shall be indemnified from any liability whatsoever arising out of failure of Client to meet the above responsibilities and shall be reimbursed for any additional costs resulting therefrom.

Effective Date  
July 1, 1976

Page 24 of 26

CONTROL DATA

4. SERVICES TO BE PROVIDED BY CDC HAWAII DATA CENTER

- a. Training - Initial instruction in the use of the General Ledger System will be provided free of charge to the Client.
- b. Initial Implementation and/or Conversion - Assistance in the initial implementation and/or conversion from an existing system will be provided to Client.
- c. Data Preparation - All input data received from Client as prescribed in the User Manual will be prepared in machine readable form for processing.
- d. Computer Processing - All computer processing normally required to produce the required reports and maintain the Master Files will be provided.
- e. Manuals - A User's Manual for the use of the General Ledger System will be provided free of charge to Client.
- f. Standard Reports - the following STANDARD REPORTS will be prepared and provided to the Client at frequencies specified in single part continuous form paper.

Weekly

- Edit and Validation Register

Monthly

- Edit and Validation Register
- Transaction Posting Register
- Balance Sheet
- Income Statement
- Trial Balance
- Subsidiary Trial Balance
- g. Optional Reports - For each processing cycle, Client may select any or all of the following reports:
  - Subsidiary Trial Balance
  - Comparative Balance Sheet
  - Comparative Income Statement
  - Trend Analysis
  - Budget Variance Analysis



Effective Date  
July 1, 1976

Page 25 of 26

CONTROL DATA

g. Optional Reports (cont.)

- Accounts Receivable Aging Report
- Schedule of Asset Depreciation
- Employee Wage and Tax Information Report
- Departmental Reports
  - {1} Department Income Statement
  - {2} Departmental Budget Variance
  - {3} Departmental Income
  - {4} Expense Trends
- Consolidated Reports - available for all reports except for Subsidiary Ledger level reports and Employee Wage and Tax Report.

5. PRICE SCHEDULE

The following charges will be made for services rendered in connection with the General Ledger System:

- a. Training - all training provided the Client in excess of the two (2) hours free period will be at \$20 per man-hour.
- b. Client Implementation - a one-time charge of \$50 per individual Customer (e.g. each end-user firm) will be made to cover all input transactions and processing necessary to initially establish each client's chart of accounts and the opening account balances.
- c. Input Transactions - a charge of \$.157 per input transaction card for each processing cycle per client. Input transaction cards are required for any individual addition, deletion, change or account balance adjustment to any Master File record after the initial implementation.
- d. Master File Storage - a charge of \$.035 per record per month for every record maintained on the Master Files of a client account. Master File records are those GENERAL LEDGER ACCOUNT RECORDS, SUBSIDIARY LEDGER ACCOUNT RECORDS, VOUCHER/INVOICE ACCOUNT RECORDS and all other associated client identification and specification records required for the continuing preparation of requested reports.
- e. STANDARD REPORTS - a fixed fee of \$15.20 for the package of STANDARD REPORTS per processing cycle per Client.

Effective Date  
July 1, 1976

Page 26 of 26

CONTROL DATA

- f. DEPARTMENTAL REPORTS - a fee of \$2.90 for each selected DEPARTMENTAL REPORT per processing cycle per Client.
- g. MANAGEMENT REPORTS - a fee of \$6.25 for each selected MANAGEMENT REPORT per processing cycle per Client.
- h. Error Correction Reruns - any month end error correction reruns due to client errors will be billed at \$12.00 per run.

b. DATA CREATION SCHEDULE

Monthly activities should be batched and forwarded to the Hawaii Data Center. Data received by 12 noon on Tuesday will be processed with resulting reports available by 5 p.m. Friday.

May 20

Ben

I have sent copies of Anne Chipchase's correspondence to Herb Kane, Frank Wandell and you.

Anne is an account executive with the advertising firm of Richardson Seigle Rolf McCoy Inc. She recently joined PVS.

My first contact with Anne was through referral of Jim Turn, president of Love's Ltd, with whom I inquired on support for the society. Anne's firm handles advertising and promotion for Love's.

Aloha 

Should you wish an introduction I shall be glad to arrange one.

August Yee / Holiday Mart / 801 Kaheka St. Honolulu, HI 96814

# CREATIVE RESOURCES, INC.



1415 VICTORIA STREET  
HONOLULU, HAWAII 96822  
(808) 524-1521

May 20, 1974.

Mr. August Yee  
Holiday Mart  
801 Kaheka Street  
Honolulu, Hawaii

Dear August:

As I explained to you when we last talked, Creative Resources, Inc. is a newly formed communications consulting firm, headed by my fiancée, Marty Plotnick. We are very interested in the Polynesian Voyaging Society and in helping see that its goals and needs are met.

Marty and I have had several conversations regarding the Society's needs, and ways that we can be of assistance through the proper planning and execution of a complete communications program. We feel that you and the other members of the Society's Board of Directors, should not have to shoulder the day-to-day responsibility for this portion of the program.

Creative Resources, Inc. would like, as our contribution to the Society, to officially donate our time and expertise in the communications field to this project. As a step in this direction, the following pages are some of the ideas we would like to discuss further with you.

Aloha,

*Anne*  
Anne Chipchase  
Vice President

Enclosures

cc: Marty Plotnick

#### THE ADVERTISING COUNCIL

Because we believe that the Board of Directors should be primarily concerned with the technical, logistical supra-problems, it is strongly recommended that an advertising council/committee be formed to handle the mechanics of all communications and fund-raising activities.

The council would be made up of one member of the Board of Directors, a chairman, who is a professional in the field of communications and selected volunteers from all the communications-related professions.

These volunteers should be "hand picked" and must be genuinely interested in the Society. This list should include media representatives, copywriters, artists, film producers, publicists, etc. All time and expertise would be donated. The only cost to the Society would be actual out-of-pocket expenses incurred on the Society's behalf. The nucleus group of the council will work with the Board of Directors to establish an operating budget for these expenses.

#### THE RESIDENT MARKET

The Polynesian Voyaging Society has received, in the past several months, good exposure in Honolulu's newspapers and magazines. However, it is felt that this exposure must be expanded and made more direct, if the fund-raising program is to be totally successful. In the past several days, Creative Resources, Inc. has asked over two dozen local residents about their knowledge of the Society. It was extremely surprising to learn that fewer than one-quarter of these people were even vaguely aware of the Society and only two had any real knowledge of the program. The people questioned were from all walks of life in Hawaii: a bus driver, union official, media representative, to mention a few.

The message must be carried, as forcefully as possible, to as many people as possible.

#### Public Relations

Exposure and awareness of the Society among the broadest possible base of the resident population must be the primary goal of the communications program. The many editorial articles recently placed in local publications have made an excellent start in this area. However, the effort must be continued and expanded. All articles written for future placement must make a clear and strong bid for the financial support of the Society. The Society cannot afford anything less.

In addition to the pure publicity effort, there are many more immediately effective ways through which to increase awareness and support.

#### Logo Drop-Ins

A small logo should be designed, if it does not presently exist, and be sent in quantity to all newspaper advertisers in the State, with a letter asking that wherever possible they run the logo as a part of their regular advertising.

The logo should be large enough to be readily recognizable and should elicit support, primarily financial, for the Society.

The Aloha Council of the Boy Scouts of America runs a similar program in support of their annual Makahiki each year, with considerable success.

In addition, if it is economically feasible, radio and television commercials should be written and produced in thirty- and sixty-second lengths. As with the drop-ins, major broadcast advertisers should be asked to donate a small portion of their schedules. If only ten advertisers donated only one announcement each week, the cumulative exposure would be considerable.

Since the Society is a non-profit organization, copies of these commercials would be made available to all radio and television stations in Hawaii for inclusion in their public service programs. It is further recommended that a ten-second television commercial be made from the sixty-second specifically for use in this portion of the program. Many times it is a great deal easier to obtain public service time for a ten-second spot than for a longer length.

#### Tee-Shirts/Posters

Tee-shirts and posters advertising the Society exist. However, the only place we have seen them available was at the Bishop Museum on Museum Day. Both are attractive, salable pieces of merchandise. They should be made available to as many retail outlets as possible, both those catering to the resident and the visitor populations.

The sale of these items will have a two-fold effect. First, arrangements with the retailers should be such that at least part of the profit from the sale be donated to the Society. In this way additional funds will be generated for the Society. Secondly, the advertising value derived from having the message carried "on the backs" of hundreds of people is tremendous. It is not limited to Hawaii, but can extend to all parts of the Mainland, Canada and the Orient, as tourists return home.

Wherever possible, at the point of purchase of these items, displays should be set up explaining the purpose of the Society and distributing applications for membership.

#### Bank Statement Stuffers

✓ Approximately 80 - 85 percent of the households on Oahu have one or more checking accounts. Arrangements should be made with as many banks as possible to have the small application for membership brochure mailed to their checking account customers with their regular monthly statement.

Direct mail is a proven method of soliciting contributions, particularly when the presentation of the message is as well done as in the Society's small brochure. By recruiting the assistance of Hawaii's major financial institutions, the Society is saved the cost of handling and postage.

#### Postage Meter Slugs

The Polynesian Voyaging Society's logo and message should be designed as a postage meter slug and cast in quantity. Heavy mailing companies, such as banks, Sears, Liberty House and insurance companies, will be asked to run the Polynesian Voyaging Society's slug in their mailing for a specific number of days each month, until the actual voyage. The cost is nominal after the initial die is cast and the use of this type of advertising will keep the Society's name and message in front of a large portion of the population on an almost continuous basis.

#### Displays

As an additional method of building awareness, it is recommended that a display graphically detailing the scope of the project, as well as the drama and adventure of the trip, be built. The application for membership brochure and/or an invitation to contribute to the Society should be an integral part of the display.

The display, which could be manned or un-manned, would be placed in high-traffic areas, such as the banking floors of the major branches of all Hawaii's financial institutions, major department stores, shopping centers and at the International Airport.

#### Bus Car Cards

✓ The Honolulu Mass Transit System runs a total of 300 buses daily. The City Council has allowed for advertising in these buses. There is no charge for this advertising to non-profit organizations.

Bus car cards are the least used and most under-rated medium in Hawaii. Residents and visitors alike use the buses daily. Car cards can be an extremely effective means of communicating the Society's message to the large "captive" bus-riding audience. It is recommended that two 28" x 11" cards be placed in each bus. The cost of silkscreening the cards is approximately \$800. It is recommended that a specific major Hawaii corporation be asked to underwrite this program, rather than using general promotional funds for the purpose.

#### Shopping Bags

Every major retailer in Hawaii gives the customer a paper bag in which to carry home his purchase. In most cases, these bags are printed with the name and/or advertising message of the store. It is recommended that the Society prepare a simple design/sales message to be printed on these bags. Since the retailer pays to have his bags printed in the first place, no additional cash expenditure is being requested of him. The project is a long-term one, so the retailer would not be asked to have a special printing made, but could order as his supply ran out and in his standard quantities.

#### THE TOURIST MARKET

The tourist market has been totally overlooked in the present publicity program. We believe that this is a serious oversight, but one that can be easily remedied.

#### Public Relations

Editorial support must be solicited from all major visitor publications. The drama and adventure of the project are such that a series of stories could be oriented specifically for the tourist. In these stories, as in those designed for resident consumption, a strong bid for contributions must be a central part of the message. The primary (in fact, only) requirement that the tourist media has for articles such as these, is that there be some way for the tourist to become involved. There are two possible ways in which this could be accomplished by the Society.

#### Tourist Attraction

It is our understanding that the crew trains several afternoons each week in Maunaloa Bay, off of the beach park. The setting, time of day and subject material combine to make these training sessions a photographer's paradise. It is recommended that these training sessions be publicized in all tourist-oriented stories, with notation that one session each week is open to the public.



Since the crew trains in the water, the tourists coming to watch from the beach and to take pictures should not hamper the accomplishment of the real purpose, i.e., training.

#### Tourist Membership

It is recommended that the tourists be not only given an opportunity to become members of the Society, but that their memberships be actively solicited. It is possible that applications for membership be distributed through the travel desks in all of Hawaii's hotels. The display, designed primarily for use within the resident sector, should also be used for building visitor awareness. Membership brochures should be stocked, as a standard procedure, in all information racks at the airport, in HVB offices, and other appropriate places.

It is recommended that rather than the standard membership card, the visitor members be given a larger, more elaborate certificate. This certificate, measuring approximately 5" x 8", should be suitable for framing. This way the membership certificate will make an unusual and more meaningful souvenir of Hawaii. The certificate should be mailed to the visitor member with additional membership application brochures for the member's friends.

Properly executed, this part of the campaign could make the tourist feel that his contribution to the Society is his "stake" in Hawaiian culture: The little piece of himself that remains in Hawaii.

#### MAINLAND/INTERNATIONAL PUBLIC RELATIONS

- ✓ Stories should be written for placement in all appropriate publications throughout the Mainland U.S. and the Pacific. The exciting story of the adventure planned by the Polynesian Voyaging Society is too great to be allowed to remain "hidden" in Hawaii. As in the two previous markets, a distinct solicitation of monetary support should be a part of this program.

#### RESEARCH/FOUNDATION GRANTS

- ✓ There exists a source book, published annually, which lists all foundations in the U.S. and the type of project to which each will donate funds. It is vital that a thorough study be made of this book, THE FOUNDATION DIRECTORY, and that requests for funding be sent to each potential supportive foundation.

# POLYNESIAN VOYAGING SOCIETY

INVOICE NO. 2

BOX 6037 / HONOLULU / HAWAII 96818 / (808) 841-3966

THIS CAN BE USED AS AN INVOICE

**PRESIDENT**  
BEN R. FINNEY, PH.D.

**BOARD OF  
DIRECTORS**  
PAIGE KAWILO  
BARBER  
LARRY A.  
BURKHALTER J.D.

FRED CACHOLA, M.D.  
RUDY CHOY  
KENNETH P.  
EMORY, PH.D.

CHARLES THOMAS  
HOLMES, M.P.H.

JAMES (KIMO) C. HUGHO  
CAPTAIN  
KAWIKA KAPAHULEHUA

HERB KAWAINUI  
KANE, M.F.A.

DAVID LEWIS, M.D.  
CECILIA KAPUA LINDO

CARL A. LINDQUIST  
CAPTAIN

DAVID B. K. LYMAN, III  
FRANK TABRAH, M.D.

FRANK WANDALL  
R. LES WARREN, C.P.A.

AUGUST YEE  
BENJAMIN B.C.  
YOUNG, M.D.

**Purchase Order No.** Verbal request

**Date:** December 7, 1976

**From:** Terry Brooks  
Princess Book Shop  
1221 Kapiolani Blvd. Suite 700  
Honolulu 96814

Quantity	Unit	Description	Unit Price	Amount
6	-	Posters	\$1.25	\$7.50

Received by: *Alleen Wang*

HAWAII



TAHITI

BICENTENNIAL VOYAGE OF REDISCOVERY  
HOE AKU I KA WA'A

POLYNESIAN VOYAGING SOCIETY  
O HANO O HOKELE'A  
DAILY SALES & CASH TRAIL SHEET

Friday 11/19/76

BOOKS		M/SHIPS	GEN MERCH			
6.24	9.95 ①		T-SHIRT		Posters 111	OTshirt 11
			Adult THH THH	Child THH THH		
1.56	2.95	0	⑩	⑨	③	②

COIN	
01	.50
05	.95
10	.50
25	4.50
50	
100	
TOTAL COIN	6.45
CURRENCY	
1	\$27
2	0
5	15
10	0
20	40
TOTAL CURRENCY	82.00
CHECKS	
16.00	
26.50	
8.00	
16.00	
12.00	
TOTAL CHECK	78.50
TOTAL ON HAND	166.95

SALES	
BOOK	9.95
M/SHIP	Orig T-shirt 5.00
G.MERCH	A T-shirt 60.00
	C T-shirt 36.00
	Posters 6.00
TOTAL SALES	116.95
CASH ON HAND	166.95
LESS BEG CASH	50.00
S. TOTAL	116.95
OVER/SHORT	
CASH FOR DEPOSIT	\$116.95

checked by Carolyn Engelson

[illegible]

POLYNESIAN VOYAGING SOCIETY  
O HANO O HOKELE'A  
DAILY SALES & CASH TALLY SHEET

64

Saturday 11/20/76

BOOKS		M/SHIPS	GEN MERCH			
			T-SHIRTS			Posters
			Adult	child	ORIG	
6.24	9.95		TH!	!!	!!	1
1.56	2.95		(6)	(2)	(2)	(1)

COIN		
01	.46	
05	.65	
10	.40	
25	4.25	
50		
100		
TOTAL COIN		5.16
CURRENCY		
1	16	
2		
5	20	
10	20	
20		
TOTAL CURRENCY		56
CHECKS		
4.00		
6.24		
26.50		
2.50		
TOTAL CHECK		39.24
TOTAL ON HAND		

SALES		
BOOK		
M'SHIP		
GMERCH	A T-SHIRT	36.00
	C T-SHIRT	8.00
	ORIG SHIRT	5.00
	POSTERS	2.00
TOTAL SALES		51.00
CASH ON HAND		101.00
LESS BEG CASH		50.00
S-TOTAL		51.00
OVER/SHORT		
CASH FOR DEPOSIT		51.00

Carolyn Jorgensen

Saturday  
11-20-76

120	121	122	123	124	125	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161	162	163	164	165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564	565	566	567	568	569	570	571	572	573
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7/27/78 11:30 AM

POLYNESIAN VOYAGING SOCIETY  
O HANA O HOKELE'A  
DAILY SALES & CASH TALLY SHEET

Sunday 11/21/76

BOOKS		M/SHIPS	GEN MERCH			
6.24	9.95	1 - 10	T-SHIRTS			Posters
1			Adult	Child	ORIG	
①		①	III	III	III	
1.56	2.95					
			⑤	⑤	③	

COIN	
01 44	
12 05 60	
2 10 20	
16 25 4-	
50	
100	
TOTAL COIN	51.24
CURRENCY	
1 19 -	
2 -	
3 5 15 -	
1 10 10 -	
2 70 40	
TOTAL CURRENCY	84 -
CHECKS	
34.50	
TOTAL CHECK	34.50
TOTAL ON HAND	123.74

SALES	
BOOK	6.24
M/SHIP	10.00
GMERCH	57.50
TOTAL SALES	73.74
CASH ON HAND	123.74
LESS BEG CASH	50 -
S-TOTAL	73.74
OVER/SHORT	
CASH FOR DEPOSIT	73.74

Signed - Pat Shelden

Sunday  
11-21-76



# DAILY SALES & CASH TALLY SHEET

Friday 11/26/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95		T SHIRTS			POSTERS
①			ADULT	CHILD	ORIG.	III
\$1.56	\$2.95		III	II	II	III
			③	②	②	③

COIN	
01	.25
24 05	1.20
3 10	.30
13 25	3.25
50	
100	
TOTAL COIN	5.00
CURRENCY	
1	35.00
2	
25	10.00
1 10	10.00
20	
TOTAL CURRENCY	55.00
CHECKS	
33.24	
TOTAL CHECK	33.24
TOTAL ON HAND	93.24

SALES	
BOOK	6.24
M'SHIP	
G MERCH	37.00
TOTAL SALES	43.24
CASH ON HAND	93.24
LESS BEG. CASH	50.00
SUB TOTAL	43.24
OVER/SHORT	
CASH FOR DEPOSIT	43.24

Signed Carolyn Ferguson

Friday  
11-26-76

12.818

12.818

12.818

12.818

12.818

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12.818

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DAILY SALES & CASH TALLY SHEET

*Saturday 11/27/76*

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95		T SHIRTS		POSTERS	
			ADULT	CHILD	ORIG.	II
			IIII	II	I	II
\$1.56	\$2.95		(4)	(2)	(1)	(2)

COIN	
25x01 = .25	
24x05 = 1.20	
3x10 = .30	
7x25 = 1.75	
50	
100	
TOTAL COIN	3.50
CURRENCY	
31x1 = 31	
2	
8x5 = 10	
2x10 = 20	
20	
TOTAL CURRENCY	61.00
CHECKS	
4.00	
20.00	
TOTAL CHECK	24.00
TOTAL ON HAND	88.50

SALES	
BOOK	-
M'SHIP	-
G'MERCH	38.50
TOTAL SALES	38.50
CASH ON HAND	88.50
LESS BEG. CASH	-50.00
SUB TOTAL	38.50
OVER/SHORT	
CASH FOR DEPOSIT	38.50

Signed N. M. B. Lyman

Sat. Nov. 27<sup>th</sup> NMB Lyman

DAILY SALES & CASH TALLY SHEET

Sunday 11/28/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$			T SHIRTS			POSTERS
			ADULT	CHILD	ORIG.	11
\$6.24	\$9.95.					(2)
\$1.56	\$2.95					

COIN	
01	.24
05	.90
10	.20
25	1.50
50	
100	
TOTAL COIN	<u>2.84</u>
CURRENCY	
1	27.00
2	
5	10.00
10	10.00
20	
TOTAL CURRENCY	<u>47.00</u>
CHECKS	
4.16	
TOTAL CHECK	<u>4.16</u>
TOTAL ON HAND	<u>54.00</u>

SALES	
BOOK	
M'SHIP	
G MERCH	4.00
TOTAL SALES	<u>4.00</u>
CASH ON HAND	54.00
LESS BEG. CASH	50.00
SUB TOTAL	<u>4.00</u>
OVER/SHORT	
CASH FOR DEPOSIT	<u>4.00</u>

Signed Carolyn Ferguson

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Friday 11/2/3/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95		T SHIRTS			POSTERS
1 ①			ADULT	CHILD	ORIG.	1 ①
			1111	1	1	
\$1.56	\$2.95		④	①	①	①

COIN	
01	.19
1705	.83
210	.20
9625	1.50
50	
100	
TOTAL COIN	2.74
CURRENCY	
1	26.00
2	
25	10.00
310	30.00
120	20.00
TOTAL CURRENCY	86.00
CHECKS	
TOTAL CHECK	+
TOTAL ON HAND	88.74

SALES	
BOOK	6.24
M'SHIP	
G MERCH	32.50
TOTAL SALES	38.74
CASH ON HAND	88.74
LESS BEG. CASH	50.00
SUB TOTAL	38.74
OVER/SHORT	
CASH FOR DEPOSIT	38.74

Signed Carolyn Torgerson

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Sat. 11/21/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95		T SHIRTS			POSTERS
			ADULT	CHILD	ORIG.	
0		0	III	III		
\$1.56	\$2.95		(4)	(3)		

COIN		
9	01	.10
2	05	.45
2	10	.20
5	25	1.25
	50	
	100	
TOTAL COIN		2.00
CURRENCY		
1	18.00	
2		
2	5	10.00
2	10	20.00
	20	
TOTAL CURRENCY		48.00
CHECKS		
	36.00	
TOTAL CHECK		36.00
TOTAL ON HAND		86.00

SALES	
BOOK	
M'SHIP	
G MERCH	\$ 36 00
TOTAL SALES	\$ 36 00
CASH ON HAND	86.00
LESS BEG. CASH	50.00
SUB TOTAL	36.00
OVER / {SHORT}	
CASH FOR DEPOSIT	36.00

Signed Carolyn Ferguson

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Sun 11/21/5/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
			T SHIRTS		POSTERS	
			ADULT	CHILD	ORIG.	
\$6.24	\$9.95					1
2						
\$1.56	\$2.95		15			
1			90.00	12.00		2.00

COIN	
15 - 01 = .15	
13 - 05 = .65	
2 - 10 = .20	
4 - 25 = 1.00	
50	
100	
TOTAL COIN	2.00
CURRENCY	
24 - 1	24.00
2	
4 - 5	20.00
2 - 10	20.00
2 - 20	40.00
TOTAL CURRENCY	104.00
CHECKS	
17.80	
6.24	
38.00	
TOTAL CHECK	62.04
TOTAL ON HAND	158.04

SALES	
BOOK	14.04
M'SHIP	
G MERCH	104.00
TOTAL SALES	118.04
CASH ON HAND	168.04
LESS BEG. CASH	50.00
SUB TOTAL	118.04
OVER/SHORT	
CASH FOR DEPOSIT	118.04

Signed Mary R. Rush



POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Friday 12/10/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE		
\$6.24	\$9.95		T SHIRTS		POSTERS
1	1		ADULT	CHILD	ORIG.
1	5		1	1	1
\$1.56	\$2.95		7	11	1

COIN	
01	.14
12	.05
1	10
5	25
50	1.25
100	
TOTAL COIN	2.09
CURRENCY	
1	27.00
2	
5	5
3	10
2	20
1	50
TOTAL CURRENCY	172.00
CHECKS	
9.95	
9.95	
TOTAL CHECK	19.90
TOTAL ON HAND	193.99

SALES	
BOOK	55.99
M/SHIP	
G MERCH	88.00
TOTAL SALES	
CASH ON HAND	193.99
LESS BEG. CASH	50.00
SUB TOTAL	143.99
OVER/SHORT	
CASH FOR DEPOSIT	143.99

Signed Carolyn Ferguson

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Sat. 11/21/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95		T SHIRTS			POSTERS
			ADULT	CHILD	ORIG.	
				1		
\$1.56	\$2.95		1			1

COIN		
01		.10
10	05	.50
4	10	.40
4	25	1.00
50		
100		
TOTAL COIN		2.00
CURRENCY		
1	19.00	
2		
3	5	15.00
2	10	20.00
20		
TOTAL CURRENCY		54.00
CHECKS		
TOTAL CHECK		+
TOTAL ON HAND		56.00

SALES	
BOOK	
M'SHIP	
G MERCH	6.00
TOTAL SALES	<u>6.00</u>
CASH ON HAND	
	<u>56.00</u>
LESS BEG. CASH	<u>50.00</u>
SUB TOTAL	<u>6.00</u>
OVER/SHORT	
CASH FOR DEPOSIT	<u><u>\$ 6.00</u></u>

Signed Carolyn Ferguson

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Sun 11/21/2/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95	1-10	T SHIRTS		POSTERS	EGGS.
1			ADULT	CHILD	ORIG.	
①						
\$1.56	\$2.95		④	②	②	②
11						fabric 1/2 yd
②						

COIN		
13	01	10
	05	65
	10	50
	25	175
	50	
	100	
TOTAL COIN		3.00
CURRENCY		
11	1	11.00
	2	
	45	20.00
	210	20.00
	20	
TOTAL CURRENCY		57.00
CHECKS		
	6.37	
	32.74	
	2.50	
	18.00	
TOTAL CHECK		59.61
TOTAL ON HAND		113.61

SALES	
BOOK	9.36
M'SHIP	10.00
G MERCH fabric	44.25
<hr/>	
<hr/>	
TOTAL SALES	<u>63.61</u>
<hr/>	
CASH ON HAND	<u>113.61</u>
LESS BEG. CASH	<u>50.00</u>
SUB TOTAL	<u>63.61</u>
OVER/SHORT	<hr/>
	<hr/>
	<hr/>
CASH FOR DEPOSIT	<u>63.61</u>

Signed Carolyn Ferguson

Nov. 12-14

Okana O Hokulēa

Friday 11/12/76 total sales \$121.06

Saturday 11/13/76 total sales \$60.46

Sunday 11/14/76 total sales \$44.95

\$226.47

Books

4 sets @ \$6.24 - \$24.96

1 set @ \$9.95 9.95

total book sales \$34.91

Memberships

1 student @ \$2.00 - \$2.00

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Friday 11/2/17/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE				
\$6.24	\$9.95		T-SHIRTS			POSTERS	EGGS
1			ADULT	CHILD	ORIG.	11	
(1)			<del>    </del>		1		
			1				
\$1.56	\$2.95	0	(11)	(4)	(1)	(2)	FABRIC

COIN		
01	109	
9 05	45	
2 10	20	
25		
50		
100		
TOTAL COIN		174
CURRENCY		
1	24.00	
2		
8 5	10.00	
2 10	20.00	
3 20	60.00	
TOTAL CURRENCY		144.00
CHECKS		
TOTAL CHECK		+
TOTAL ON HAND		144.74

SALES	
BOOK	6.24
M'SHIP	
G-MERCH	88.50
TOTAL SALES	
	94.74
CASH ON HAND	144.74
LESS BEG. CASH	50.00
SUB TOTAL	94.74
OVER/SHORT	
CASH FOR DEPOSIT	
	94.74

Signed Carolyn Ferguson

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Sat. 11/2/12/76

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95		T SHIRTS		POSTERS	EGGS
M 11			ADULT	CHILD	ORIG.	
(4)			M M	1		1 (1)
			M M			
\$1.56	\$2.95		11	(1)		FABRIC
1			(22)			1 3/4 - 11.38
(1)						2 - 13.00

COIN	
01	.05
05	.40
10	.30
25	.25
50	
100	
TOTAL COIN	11.00
CURRENCY	
1	12.00
2	
5	40.00
10	10.00
20	20.00
TOTAL CURRENCY	82.00
CHECKS	
24.72	
12.00	
106.24	
21.38	
20.28	
TOTAL CHECK	184.62
TOTAL ON HAND	267.62

SALES	
BOOK	45.24
M'SHIP	
GMERCH	172.38
TOTAL SALES	217.62
CASH ON HAND	267.62
LESS BEG. CASH	50.00
SUB TOTAL	217.62
OVER/SHORT	- 6.00
CASH FOR DEPOSIT	211.62

To Sharon  
Kumma  
for egg

Signed Carolyn Ferguson

POLYNESIAN VOYAGING SOCIETY  
OHANA O HOKULE'A  
DAILY SALES & CASH TALLY SHEET

Sun 11/21/1976

BOOKS		M/SHIPS	GENERAL MERCHANDISE			
\$6.24	\$9.95	1-\$10	TSHIRTS		POSTERS	EGGS
1		1-\$10	ADULT	CHILD	ORIG.	III
①		1-\$2	111	111		
\$1.56	\$2.95	1-\$2	⑥	②	③	
1						FABRIC
①						10 yds.
						5 yds.

COIN	
01	5
05	15
10	30
25	50
50	
100	
TOTAL COIN	11.00
CURRENCY	
1	10.00
2	
5	15.00
10	30.00
20	20.00
TOTAL CURRENCY	75.00
CHECKS	
12.00	
6.24	
103.50	
11.56	
20.00	
TOTAL CHECK	153.30
TOTAL ON HAND	229.30

SALES	
BOOK	7.80
M'SHIP	24.00
G MERCH	147.50
TOTAL SALES	179.30
CASH ON HAND	229.30
LESS BEG. CASH	50.00
SUB TOTAL	179.30
OVER/SHORT	
CASH FOR DEPOSIT	179.30

Signed Carolyn Ferguson

Nov. 19-21 69

Friday "12/76 total sales \$ 116.95

Saturday "20/76 total sales \$ 51.00

Sunday "24/76 total sales 73.74

\$ 241.69

### Books

1 set @ \$9.95 \$ 9.95

1 set @ 6.24 6.24

total books \$16.19

### Membership

1 adult @ \$10.00 - \$10.00



Nov. 26-28

Friday 11/26/76	total sales \$43.24
Saturday 11/27/76	total sales 38.50
Sunday 11/28/76	total sales 4.00
	<u>\$85.74</u>

Books  
1 set @ \$6.24

total books \$6.24

Memberships  
none

Dec 3-5

Friday 12/3/76	total sales \$38.74
Saturday 12/4/76	total sales \$6.00
Sunday 12/5/76	total sales \$118.04
	<u>\$192.78</u>

Books	
3 sets @ \$6.24	\$18.72
1 teacher guide \$1.56	1.56
	<u>\$20.28</u>

Memberships	none
-------------	------

Dec. 10-12

Friday	12/10	total sales	\$143.99
Saturday	12/11	total sales	\$ 6.00
Sunday	12/12	total sales	63.61
			<u>\$213.60</u>

Books

2 sets @	6.24	\$12.48
5 sets @	9.95	49.75
2 TG @	1.56	3.12
		<u>total books \$65.35</u>

Memberships

1 @ \$10

total \$10.00

Dec 17-19

Friday 12/17	total sales	\$94.74
Saturday 12/18	total sales	211.62
Sunday 12/19	total sales	179.30
		<u>485.66</u>

Books

9 sets at 6.24	56.16
2 Teacher's guides 1.56	3.12
total books	<u>59.28</u>

Memberships

2 at \$10	20.00
2 at \$2	4.00
total membership	<u>\$24.00</u>

PROPOSAL: The Hobie Cat Association of Hawaii would be interested in sponsoring a race in the name of the Polynesian Voyaging society and donating all the proceeds above cost to the society.

DATE: Tentatively April 20, 1975

Place: Waikiki

ARRANGEMENTS: The Society can provide as much as or little as they want. The race fees are usually \$3.00, if we furnish T-shirts this fee will go up. Sponsors usually provide trophies but this is not necessary. The association will handle publicity on their end we are free to let it go at that or publicize it ourselves.

Hobie cat race held for the benefit of the PVS  
May 4, 1975, Kualoa Regional Park

The PVS supplied T-shirts and trophies for the race in return we recieved all proceeds after their expenses.

PVS costs

T-shirts 148 at 95¢ @	\$140.60
2 Herb Kane Portfolios \$12.50 @	<u>25.00</u>
Total cost to PVS	165.60
Check from Hobie Cat Association to PVS	\$400.00
Minus cost	<u>165.60</u>
Profit	234.40

SUGGESTIONS FOR FUTURE BOOTHS AND FUND RAISING

by Nani lyman  
JaeBowman  
Keani Reiner

1. Pictures and/or Post cards for sale
2. Children's T-shirts
3. Canvas Banner w/ sale items
4. Flag for Hokule'a
5. Postcard of Hokule'a
6. Tank Tops
7. Brochure telling about PVS - our activities etc.
8. Crew T-shirts.

# POLYNESIAN VOYAGING SOCIETY

BOX 6037 / HONOLULU / HAWAII 96818 / (808) 841-3966

January 21, 1976

## PRESIDENT

BEN R. FINNEY, PH.D.

## BOARD OF DIRECTORS

PAIGE KAWILO  
BARBER

LARRY A.  
BURKHALTER J.D.

FRED CACHOLA, M.D.

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KENNETH P.  
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CHARLES THOMAS  
HOLMES, M.P.H.

JAMES (KIMO) C. HUGHO

CAPTAIN  
KAWIKA KAPAHULEHUA

HERB KAWAINUI  
KANE, M.F.A.

DAVID LEWIS, M.D.

CECILIA KAPUA LINDO

CARL A. LINDQUIST

CAPTAIN  
DAVID B. K. LYMAN, III

FRANK TABRAH, M.D.

FRANK WANDELL

R. LES WARREN, C.P.A.

AUGUST YEE

BENJAMIN B.C.  
YOUNG, M.D.

Memo to Les Warren

From: Ha'aheo

Subject: T-Shirt inventory

Men's Small	1 box
Men's Medium	61 boxes
Men's Large	55 boxes
Men's X-Large	44 boxes
Boys' 8	17 boxes
Boys' 10	5 boxes

187 boxes @ 6 per box = 1,026 T-Shirts

I am assuming that each box is full and contains its capacity of 6 T-Shirts per box. Some of the T-Shirts have been soiled by roaches.

HAWAII



TAHITI

BICENTENNIAL VOYAGE OF REDISCOVERY  
HOE AKU I KA WA'A

Xerox copy sent to  
LW 1/30/76



# POLYNESIAN VOYAGING SOCIETY

BOX 6037 / HONOLULU / HAWAII 96818 / (808) 841-3966

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*From: Ha'aheo*

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HAWAII



TAHITI

BICENTENNIAL VOYAGE OF REDISCOVERY  
HOE AKU I KA WA'A

Inventory count as of September 30, 1974

<u>Small:</u>	13 dozen	
<u>Medium</u>	83	plus 6 shirts
Large	91	
X-Large	72	

children sizes

#8	27 dozen	plus 5 shirts
#10	9 dozen	plus 11
#12	4 dozen	plus 5

---

Total Inventory      295 doz. plus 22 shirts = 3,562 T-Shirts

\* T-Shirts are stored at the Dillingham Shipyard..  
site of Canoe Construction

*S.P. Mule*

This is the inventory of T-Shirts as of  
September 30, 1974.

Small	Medium	Large	X-Large	#8	#10	#12
13	83&4	91	72	27&5	94&5	44&5

22

September 30, 1974

Inventory on hand: publicity and mailing

<u>Small</u>	<u>Medium</u>	<u>Large</u>	<u>X-Large</u>
3 T-shirts	1 doz + 2	3 T-shirts	2 doz + 3

PREPARED BY  
REVIEWED BY

DATE 12/3  
DATE

POLYNESIAN VOYAGING SOCIETY  
INVENTORY COSTS

12/7/73 136 dozen  
1/7/74 284 dozen  
1/11/74 125 dozen

T 545 PRINTING

545  
X 12  
6540 T-shirts

INVENTORY 12/31/74  
COST OF INVENTORY @ 12/31/74

117640 ch# 01  
2456.60 ch# 47  
73125

436425  
189345 ch# 10

623770

623770 COSTS  
- 6540 T-shirts

9538 Cost per shirt

3562  
X 95.38  
339743

① ~~Advertiser Publishing Co.~~  
P.O. Box 3110  
Honolulu, HI 96802  
Thurston Twigg-Smith, Pres.

② ~~Cl. Alexander & Baldwin, Inc.~~  
P.O. Box 3440  
Honolulu, HI 96813  
Lawrence S. Fricher, Pres.

American Mutual Underwriter, Ltd.  
P.O. Box 2440  
Honolulu, HI 96804  
Gordon I. Tanioka, Pres.

American Savings & Loan Assoc.  
Financial Plaza of the Pacific  
Honolulu, HI 96813  
Ray M. Hammer, Exec. V.P.O.

American Security Bank  
P.O. Box 2000  
Honolulu, HI 96805  
Donald L. MacGregor, Jr. Pres.

③ ~~Amfac, Inc.~~  
P.O. Box 3230  
Honolulu, HI 96801  
Henry Walker, Pres.

~~Arakawas' of Waipahu, Ltd.~~  
94-333 Waipahu Depot  
Waipahu, HI 96797  
Kazuo Arakawa, Pres.

④ ~~The Audio Center, Ltd.~~  
1020 Auahi St.  
Honolulu, HI 96814  
Walter Stepanovich, Pres.

Avis Rent-A-Car System, Inc.  
2373 Kalakaua Ave.  
Robert Sullivan, G.M.

⑤ ~~Bank of Hawaii~~  
P.O. Box 2900  
Honolulu, HI 96802  
Wilson P. Cannon, Jr., Pres.

⑥ ~~Belt, Collins & Assocs. Ltd.~~  
87-745 Fort Street  
Honolulu, HI 96813  
Walter Collins, Pres.

⑦ ~~E. E. Black Ltd.~~  
401 Kanakee St.  
Honolulu, HI 96814  
Robert E. Black, Pres.

T.H. Capital Investment of Hawaii, Inc.  
P.O. Box 2668  
Honolulu, HI 96803  
Chinn Ho, Pres.

⑧ ~~Castle & Cooke, Inc.~~  
P.O. Box 2990  
Honolulu, HI 96802  
Patricia MacNaughton, Pres.

~~Central Pacific Bank~~  
50 No. King St.  
Honolulu, HI 96817  
Kazuo Ishii, Pres.

City Bank of Honolulu  
P.O. Box 3709  
Honolulu, HI 96818  
James M. Morita, Ch. of the Board

Crown Corporation  
P.O. Box 2117  
Honolulu, HI 96805  
Ed Sabe, Dir. of Adv. & Pub. Affs.

⑨ ~~Theo H. Davies & Co. Ltd.~~  
P.O. Box 3020  
Honolulu, HI 96802  
Milton H. Pickup, Pres.

⑩ ~~Dillingham Corporation~~  
P.O. Box 3468  
Honolulu, HI 96801  
H. C. Corneulle, Pres.

B. F. Dillingham Co., Ltd.  
P.O. Box 3436  
Honolulu, HI 96801  
Bayard H. Dillingham, Pres.

⑪ ~~C. Brewer & Co. Ltd.~~  
827 Fort Street  
Honolulu, HI 96813  
Murray Stewart, Pres.

T.H. First Fed. Savings & Loan Assoc.  
P.O. Box 3346  
Honolulu, HI 96801  
George A. Cooke, Pres./G.M.

⑫ ~~First Hawaiian Bank~~  
P.O. Box 3200  
Honolulu, HI 96801  
John Bellinger, Pres.

⑬ ~~First Insurance Co. of Hawaii~~  
P.O. Box 2866  
Honolulu, HI 96803  
R. L. Stevenson, Ch. of B'd/ Ch.

⑭ ~~Pacific Resources, Inc.~~  
P.O. Box 3379  
Honolulu, HI 96801  
James F. Gary, Pres.

⑮ ~~Gaspro, Inc.~~  
P.O. Box 2454  
Honolulu, HI 96804  
L. H. Bingham, Pres./G.M.

Gold Bond Stamp Co.  
P.O. Box 4038  
Honolulu, HI 96812  
Edward Brennan, Pac. Reg. Mgr.

⑯ ~~Hawaii Brewing Company~~  
841 Bishop Street  
Honolulu, HI 96812



1<sup>st</sup> Ind - Mr Von Effen

Davies - Morgan

Grosvenor - Hayward

Inter Island Resorts -

First Fed - chet George & Co

Foodlord - Maurine Sullivan

Spence Weaver -

Kestron -

P Fleuger. Tim

Satherland 1997

Andrade - Wheeler

Caspro Inc.

~~Holtum - D. H.~~

Grosvenor Ralph Hayward

Ackerman - Chillingworth

Title Guaranty ✓

Bishop Cos.

Polymerian Bozoo - Best

Honsadov

Chaney

Satherland

Andrade

Inter Isl. Inc.

RECK

Hemmett

McVay Kiwo

McWayne



Captain Cook, Hawaii 96704  
December 4, 1974

Mr. Matsuo Takabuki  
Bernice Pauahi Bishop Estate  
Honolulu, Hawaii

Dear Mr. Takabuki:

As you know, I have been a counselor of the Hale Hooponopona School in Hononau since its founding. I know you have a special interest in that school because of the support it has received from the Bishop Estate through the Kamehameha Schools.

One of the activities which has had a special appeal and value for the students is canoeing, through the Keauhou Canoe Club which is also located in Hononau. As a result of the close affiliation between the school and canoe club which has followed from the students' interest in the latter, I have become at present the president of the club, and it is in that capacity that I am writing you this letter.

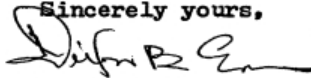
Based both on my experience with the school and the club and on my wider observations, I have come to realize that outrigger canoes of traditional Hawaiian design play a vital role in the development of increasing numbers of young Hawaiians. Not only do they provide an opportunity for healthy recreation and friendly competition, but they bring the Hawaiian heritage alive for many young men who otherwise have all too few links with their own past.

Recently Mr. Herb Kawainui Kane, who has been of invaluable help to both our school and the canoe club, has provided the inspiration and leadership for an ambitious project to build a double-hulled Hawaiian sailing canoe of authentic design, and to train a local crew to sail it, using only traditional techniques, to Tahiti and back. Mr. Kane's primary purpose is the same as ours, to inspire his own Hawaiian people with a sense of pride in their past and the genius of their ancestors. Already many young men have caught this excitement on training trips on a smaller experimental canoe built several years ago by Dr. Ben Finney, and now being used by Mr. Kane as a training prototype for the sixty-foot canoe which he has already well along in construction.

Although Mr. Kane and his associates have ample dedication and skill, and many people besides myself sense the great significance of this project for the Hawaiian people as whole, the inevitable problem arises of finding funds to meet the considerable costs of construction of the canoe, and later of training a crew and preparing for the voyages. Their work has frequently been delayed by a shortage of money, and Mr. Kane spends a disproportionate amount of his time and energy on fund-raising.

It is for this reason that I am writing you this letter and also looking forward to meeting with you personally to discuss the project in more detail. Knowing the deep seated concern for the Hawaiian people you share with the other trustees, and that Princess Pauahi dedicated her estate to the development and education of her people, I would like respectfully to suggest that you give serious consideration to providing this undertaking with financial support sufficiently generous as to relieve them of a large share of the distraction which results from worrying about having enough money to carry on, and to reduce the amount of precious time which goes into their fund-raising efforts.

Sincerely yours,



Dixon B. Enos  
President  
Keauhou Canoe Club