

CHILDREN'S BOOK PROJECT - Income

Month of: February thru April 1980

<u>Na Puke Huaka'i</u> <u>Kamalii</u>	<u>Teacher's</u> <u>Guide</u>	<u>Individual Books</u> <u>Purchased</u>	<u>Purchased by:</u>	<u>Cost</u>
1 set			T. Wehrli	6.50
1 set	1 guide		L. Mason	9.36
1 set			C. Dang	6.79
		Vision of Moikeha	S. Kumm	2.60

Individual Books: 11  
Total Sets Sold: 3  
Total Guides Sold: 1  
Total Income: \$25.25

INVENTORY AS OF APRIL 25, 1980

Books on Stock:

Vision of Mo'ikeha	1,593
Canoe for Uncle Kila	1,689
Voyage to Tahiti	1,835
Hokule'a	1,455
Teacher's Guide	1,519

Total of combined books: 8,091

CHILDREN'S BOOK PROJECT

INCOME

Month of: January 1980

<u>Na Puke Huaka'i</u> <u>Kamalii</u>	<u>Teacher's</u> <u>Guide</u>	<u>Individual Books</u> <u>Purchased</u>	<u>Purchased by:</u>	<u>Cost</u>
25 sets			Mid Pacific Book Distributors	159.91
4 sets	1 guide		Mission Houses Museum	26.63
7 sets			Paula Luv	43.50
2 sets			University Of Hawaii	13.48

Total Sets Sold: 38  
Total Guides Sold: 1  
Total Income: \$233.52

INVENTORY AS OF JANUARY 30, 1980

Books on Stock:

Vision of Mo'ikeha	1,597
Canoe for Uncle Kila	1,692
Voyage to Tahiti	1,838
Hokule'a	1,458
Teacher's Guide	1,520
Total of combined books	8,105

CHILDREN'S BOOK PROJECT

Income  
Month of: December 1979

<u>Na Puke Huaka'i</u> <u>Kemalili</u>	<u>Teacher's</u> <u>Guide</u>	<u>Individual Books</u> <u>Purchased</u>	<u>Purchased</u> <u>By:</u>	<u>Cost</u>
2 sets			B. Lau	12.00
	1		Grahame Book Co. Australia	5.14
	1		Calif. State/Fresno	2.91
11 set			Emma Kahawai	10.00

Total Sets Sold: 3  
Total Teacher's Guide Sold: 2  
Total Income: 30.05

Inventory as of December 30, 1979

Books on Stock:

Vision of Mo'ikeha	1,635
Canoe for Uncle Kila	1,730
Voyage to Tahiti	1,876
Hokule'a	1,496
Teacher's Guide	1,521
Total of combined books	8,257

CHILDREN'S BOOK PROJECT

Income  
Month of: ~~November~~ 1979

<u>Na Puke Huaka'i</u> <u>Kamalii</u>	<u>Teacher's</u> <u>Guide</u>	<u>Individual Books</u> <u>Purchased</u>	<u>Purchased</u> <u>By:</u>	<u>Cost</u>
1 set	1	King Intermediate	King Intermediate	9.35
5 sets	5		Aliamau	46.82
3 sets	1		Romona/Los Angeles	23.28
1 set			Hawaii Science Teachers	6.00
1 set			Carlene Toda	6.00
1 set	1		San Diego State	7.50

Total Sets Sold:	12
Total Teacher's Guide Sold:	8
Total Income:	98.95

Inventory as of November 30, 1979

Books on Stock:

Vision of Mo'ikeha	3 2 3 1,638
Canoe for Uncle Kila	1,733
Voyage to Tahiti	1,879
Hokule'a	1,498

Teacher's Guide	1,524
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TOTAL OF COMBINED BOOKS

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8,270  
6,748

# CHILDREN'S BOOK PROJECT

Income  
Month of: ~~November~~ 1979

<u>Na Puke Huaka'i</u> <u>Kanali'i</u>	<u>Teacher's</u> <u>Guide</u>	<u>Individual Books</u> <u>Purchased</u>	<u>Purchased</u> <u>by:</u>	<u>Cost</u>
1 set			Kathleen Ebey	6.75
1 set			Cecilia Lindo	6.00
1 set	1 set		Ilima Intermediate	9.84
6 sets	5 sets		Cecilia Lindo	49.00
* 1 set	1 set		Linda Buki	no charge
* 2 sets	2 sets		KCCN Hosts	no charge

Total Sets Sold: 9  
Total Teacher's Guide Sold: 6  
Total Income: 71.59

## INVENTORY AS OF OCTOBER 31, 1979

### Books on Stock:

Vision of Mo'ikeha	1,650
Canoe for Uncle Kila	1,745
Voyage to Tahiti	1,891
Hokule'a	1,510
Teacher's Guide	1,532
TOTAL OF COMBINED BOOKS	8,328

Linda Buki is the National Coordinator for Folks Artists in the Schools possible grant monies.

KCCN Hosts for the radio interview with Anthony Guerrero, Mike Tongg, Cecilia Lindo.

# CHILDREN'S BOOK PROJECT

Income  
Month of: September 1979

<u>Na Puke Huaka'i Kamalii</u>	<u>Teacher's Guide</u>	<u>Individual Books Purchased</u>	<u>Purchased by:</u>	<u>Cost</u>
* 1 Set			Misty May	No Charge
5 sets	1		Sierra-Plumas Unified School District	37.01

Total Sets Sold: 5  
Total Teacher's Guide Sold: 1  
Total Income: 37.01

## INVENTORY AS OF SEPTEMBER 1, 1979

### Books on Stock:

Vision of Mo'ikeha	1,662
Canoe for Uncle Kila	1,757
Voyage to Tahiti	1,903
Hokule'a	1,522
Teacher's Guide	1,541
<b>TOTAL OF COMBINED BOOKS</b>	<b>8,385</b>

Handwritten calculations:

$$\begin{array}{r}
 1,662 \\
 1,757 \\
 1,903 \\
 1,522 \\
 1,541 \\
 \hline
 8,385
 \end{array}$$

\* According to Gordon Piianaia M. May purchased a set of books in December 1978 and never received them. A check was sent to the PVS. Per his instructions, I mailed M. May a set of books at no charge along with one t-shirt.

Handwritten calculations:

$$\begin{array}{r}
 3,250 \\
 1,745 \\
 1,532 \\
 1,891 \\
 1,510 \\
 \hline
 8,928
 \end{array}$$

# CHILDREN'S BOOK PROJECT

Income  
Month of: August 1979

<u>Na Puke Huaka'i</u> <u>Kamalii</u>	<u>Teacher's</u> <u>Guide</u>	<u>Individual Books</u> <u>Purchased</u>	<u>Purchased</u> <u>By:</u>	<u>Cost</u>
1 set			Wheeler Intermediate	7.24
2 sets			Virginia DeCastro	12.00
2 sets			Joyce Street	12.00
1 set			Geri Marullo	6.00
7 sets	4		Aliamanu/Waianae	54.50
4 sets	4		Hilo Union High	38.76
1 set	1		Keeau Elementary	9.84
1 set			Library Acquisition Fresno, California	7.36
1 set	1		California State-Hayward	8.50
TOTAL SETS SOLD:			20	
TOTAL TEACHER'S GUIDE SOLD:			10	
TOTAL INCOME:			\$156.14	

## INVENTORY AS OF AUGUST 30, 1979

### Books on Stock:

Vision of Mo'ikeha	1,668
Cance for Uncle Kila	1,763
Voyage to Tahiti	1,909
Hokule'a	1,528
Teacher's Guide	1,542
TOTAL OF COMBINED BOOKS	8,410

POLYNESIAN VOYAGING SOCIETY

Children's Book Project  
July 1979

<u>Nets Purchased</u>	<u>Teacher's Guide Purchased</u>	<u>Individual Books Purchased</u>	<u>Cost</u>
17 sets @ \$10.00			\$170.00
2 sets @ 6.00	2 guides @ \$2.60		<u>17.20</u>

TOTAL INCOME FOR JULY ~~1979~~ \$187.20



## POLYNESIAN VOYAGING SOCIETY CHILDREN'S BOOK PROJECT

## BALANCE SHEET INVENTORY AS OF JUNE 09, 1977

ORIGINAL NUMBER OF BOOKS PUBLISHED		ORIGINAL COST OF PUBLICATION	
12/22/75	Vision Of Mo'ikeha.....5.000	12/22/75	Vision Of Mo'ikeha.....\$4.036.70
03/ /76	Voyage To Tahiti.....5.600	03/ /76	Voyage To Tahiti.....6.370.40
06/02/76	Canoe For Uncle Kila.....5.500	06/02/76	Canoe For Uncle Kila.....6.731.35
08/ /76	Hokule'a.....5.500	08/ /76	Hokule'a .....5.520.40
02/27/76	Teacher's Guide.....1.000	02/27/76	Teacher's Guide.....2.645.60
06/09/77	Teacher's Guide.....1.015	06/09/77	Teacher's Guide.....1.918.35
TOTAL BOOKS PUBLISHED.....23.615		TOTAL COST OF BOOKS PUBLISHED..\$29.213.00	
		*(Total cost does not include other costs except printing costs by Fisher Printing Co., Inc.)	

## BALANCE SHEET INVENTORY AS OF MAY 04, 1979

BOOKS ON STOCK		EXTRA COPIES PER INDIVIDUAL BOOK	
Vision Of Mo'ikeha.....1.740		Vision Of Mo'ikeha.....140	
Canoe For Uncle Kila.....1.835		Canoe For Uncle Kila.....235	
Voyage To Tahiti.....1.961		Voyage To Tahiti.....381	
Hokule'a.....1.600		Hokule'a.....000	
TOTAL OF INDIVIDUAL BOOKS STOCKED..7.152		TOTAL NUMBER OF EXTRA SINGLE COPIES...756	
Teacher's Guide .....1.556		TOTAL NUMBER OF SETS AVAILABLE.....1.600	
TOTAL OF COMBINED BOOKS ON STOCK..8.708			

## POTENTIAL REVENUE ON SALE OF REMAINING STOCK

AT EDUCATOR'S & EXHIBIT PRICES		AT PUBLIC PRICES (RETAIL)	
Sets of books left for sale per(\$6.000)		Set of books left for sale per(\$10.000)	
educator's & exhibit prices...\$4.600.00		public & retail prices.....16.000.00	
Total of extra copies per book		Total of extra copies per book	
at \$1.50 per copy (wholesale)..1.134.00		at \$2.50 per copy (retail) 1.690.00	
Teacher's Guide wholesale(\$2.50)3.890.00		Teacher's Guide Retail (\$5.00) 7.780.00	
TOTAL POTENTIAL REVENUE \$14.624.00		TOTAL POTENTIAL REVENUE \$25.670.00	

## STATEMENT OF POTENTIAL INCOME AND FIXED EXPENSES

*mean figures is a combination of educator's prices, exhibit prices, public & retail prices, plus to set fixed ratio to consumer marketing of books	Mean figure of sets of books left on stock.....\$12.600.00
	Mean figure of single books left on stock.....1.512.00
	Mean figure of Teacher's Guides left on stock.....5.635.00
	MEAN FIGURE POTENTIAL REVENUE \$20.137.00
	Remaining balance of printing cost 3.610.17 *as 2/79
	POTENTIAL MEAN PROFIT 16.526.83